

# JAMES CROPPER

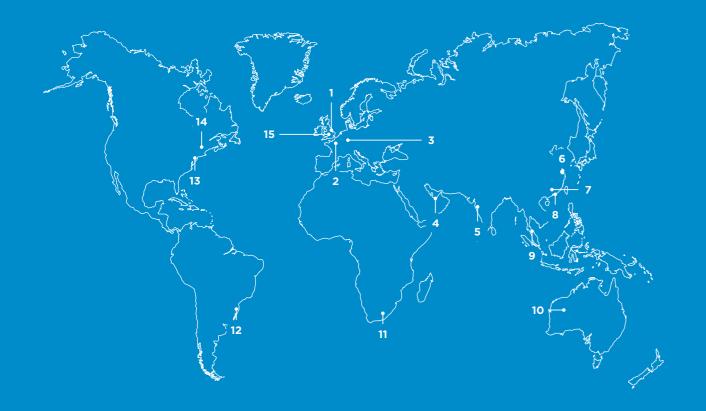
ESTABLISHED 1845

ANNUAL REPORT AND ACCOUNTS 2016

WE CREATE SOME OF THE WORLD'S MOST DISTINCTIVE AND TECHNICALLY ADVANCED PAPER PRODUCTS, USING MATERIALS FROM COTTON AND WOOD TO CARBON FIBRE.

WE SUPPORT INDUSTRIES FROM PACKAGING TO DIGITAL IMAGING AND AEROSPACE WITH PRODUCTS THAT ARE AT THE CUTTING EDGE OF PERFORMANCE.

# **GLOBAL LOCATIONS**



LO	CATION	MANUFACTURING	R&D	SALES OFFICE	PARTNERS
1	BURNESIDE, UK - HEAD OFFICE	•	•	•	
2	PARIS, FRANCE			•	
3	FRANKFURT, GERMANY			•	
4	DUBAI				•
5	INDIA				•
6	SHANGHAI, PRC				•
7	GUANGZHOU, PRC			•	
8	HONG KONG, PRC			•	
9	MALAYSIA				•
10	AUSTRALIA				•
11	SOUTH AFRICA				•
12	BRAZIL				•
13	PHILADELPHIA, USA			•	
14	SCHENECTADY, USA	•	•	•	
15	CREWE, UK	•		•	

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MUCH OF THE FUTURE GROWTH OF JAMES CROPPER IS CLOSELY TIED TO THE GREEN AGENDA, FROM DISPLACING PLASTICS IN PACKAGING TO HELPING MAKE AIRCRAFT LIGHTER

JJ

# **GLOBAL PRESENCE**

# REDEFINING PAPER FOR LAND ROVER

In May 2015 we collaborated with British artist, Steve Messam, to create the spectacular Paper Bridge installation in the heart of the Lake District - using durable, red colour-fast paper that would withstand Cumbria's notorious weather and ensure no running of colour into the natural surroundings.

In November 2015 Paper Bridge went global when Land Rover commissioned an even more ambitious structure. As part of their Range Rover 45th birthday celebrations at the China International Automobile Exhibition the luxury SUV brand staged the world's first ever drive across a paper bridge. The five-metre bridge was designed to take the weight of the iconic Range Rover, constructed solely from our Natural Crystal 330gsm white paper and entirely free of glue or bolts. The hand-built bridge took three days to construct using 54,390 sheets of paper, in order to support the 2,374 kilogram vehicle.

ANGE ROVE

# WHY A PAPER BRIDGE?

This meaningful feat of engineering and artistry was erected in China, the birthplace of paper, in the ancient water city of Suzhou – famous for its bridges and nicknamed the 'Venice of the East'.

> "IN 2016 EXPORTS HIT A NEW HIGH FOR JAMES CROPPER, INCREASING BY 14% TO EXCEED OVER HALF OF TURNOVER"

# **FUTURE FOCUSED**

# SUSTAINABLE INNOVATION WITH SELFRIDGES AND THE WHITWORTH

**"OUR** COLLABORATION WITH SELFRIDGES AND THE WHITWORTH ART GALLERY SHOWCASES PAPERS MADE WITH RECYCLED COFFEE CUPS."

SUSAN WILSON JAMES CROPPER PLC



FINANCIAL SUMMARY **CHAIRMAN'S LETTER** CHIEF EXECUTIVE'S REVIE **FINANCIAL REVIEW** 

**OUR PEOPLE SET US APAR** INVESTED IN OUR COMMUN ENVIRONMENTAL COMMIT & SUSTAINABLE INNOVATION

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THESE HELP US ENSURE WE PROVIDE A SAFE, **REWARDING AND** INTERESTING PLACE TO WORK AS WELL AS AN ENVIRONMENT THAT ATTRACTS THE NEXT **GENERATION OF TALENT.** 

TRUST, DIGNITY AND RESPECT SAFETY AT WORK MOTIVATED WORKFORCE SUSTAINABILITY

# **OUR PEOPLE SET US APART.** THE IMPORTANCE WE ATTACH TO OUR PEOPLE **IS ALSO WHY OUR VALUES** MATTER SO MUCH.

MARK CROPPER, CHAIRMAN

,,,,

OUR VALUES

COMMUNITY FOCUSED CONTINUOUS LEARNING PROFITABILITY SUCCESSFUL CUSTOMERS

THE NEXT GENERATION OF SUSTAINABLE **PACKAGING - JAMES CROPPER 3D PRODUCTS** 



"JAMES CROPPER 3D PRODUCTS IS A BUSINESS WHICH CAPITALISES ON OUR INDUSTRY-LEADING FIBRE AND COLOUR CAPABILITIES AS WELL AS OUR STAND-OUT COMMITMENT TO SUSTAINABLE INNOVATION. THE BUSINESS IS ANSWERING A GLOBAL DEMAND FOR SUSTAINABLE PACKAGING THAT ADDS REAL VALUE FOR BRANDS - A TRUE ALTERNATIVE TO PLASTIC."

PHIL WILD, CEO

# STRATEGIC REPORT

FINANCIAL HIGHLIGHTS FINANCIAL SUMMARY CHAIRMAN'S LETTER CHIEF EXECUTIVE'S REVIE FINANCIAL REVIEW

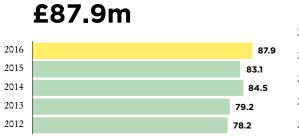
# STRATEGIC REPORT

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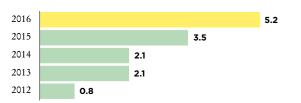
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# **FINANCIAL HIGHLIGHTS**

TOTAL REVENUE



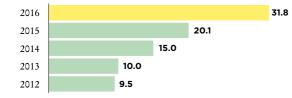




(2016 includes exceptional adjustments re impact of flood)

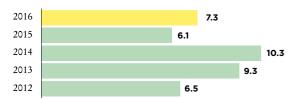
DILUTED EPS



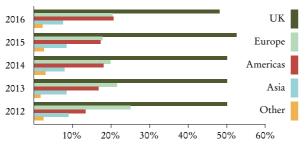


NET DEBT



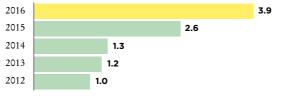


# **REVENUE BY REGION**



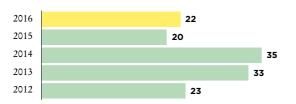






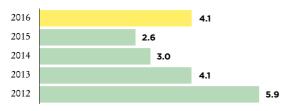
(2016 includes exceptional adjustments re impact of flood)

GEARING (excluding IAS 19 deficit) 22%



# CAPITAL EXPENDITURE





# SUMMARY OF RESULTS

	2016 £'000	2015 £'000	2014 £'000	2013 £'000	2012 £'000
Revenue	87,920	83,052	84,518	79,241	78,223
Operating profit before interest (excluding IAS 19 impact & exceptionals)	6,264	3,899	2,545	2,535	1,207
Profit before tax (excluding IAS 19 impact)	5,173	3,494	2,088	2,052	843
Impact of IAS 19	(1,305)	(919)	(775)	(806)	128
Profit before tax					
(after IAS 19 impact)	3,868	2,575	1,313	1,246	971
Earnings per share - diluted	31.8p	20.1p	15.0p	10.0p	9.5p

# **BALANCE SHEET SUMMARY**

	2016 £'000	2015 £'000	2014 £'000	2013 £'000	2012 £'000
Non-pension assets – excluding cash	57,470	50,810	51,093	48,426	46,278
Non-pension liabilities – excluding borrowings	(17,019)	(14,289)	(11,230)	(10,831)	(11,956)
	40,451	36,521	39,863	37,595	34,322
Net IAS 19 pension deficit (after deferred tax)	(6,453)	(11,554)	(9,312)	(7,972)	(5,850)
	33,998	24,967	30,551	29,623	28,472
Net borrowings	(7,305)	(6,105)	(10,277)	(9,286)	(6,505)
Equity shareholders' funds	26,693	18,862	20,274	20,337	21,967
Gearing % - before IAS 19 deficit	22%	20%	35%	33%	23%
Gearing % - after IAS 19 deficit	27%	32%	51%	46%	30%
Capital expenditure £'000	4,086	2,619	2,958	4,072	5,934



# **FINANCIAL SUMMARY**

Strategic Report - Chairman's Letter

# CHAIRMAN'S LETTER



I am delighted to report another year of strong progress in 2015/16.

Technical Fibre Products continues to deliver on our long held aspirations for the subsidiary. This year was marked by the commissioning of a new production line at the Burneside facility in the UK with further investments in the USA in particle plating technology. The UK investment doubles our production capacity for non- woven materials providing much needed room for growth. This year's double digit growth would not have been achieved, however, without a significant improvement to the operational efficiencies of existing plant. Both sales growth and operational developments are a credit to the teams involved. A spotlight on Technical Fibre Products is presented in this Annual Report by TFP's Managing Director Martin Thompson.

In Paper, growth has been sustained in a number of targeted markets of which packaging is one with a number of large global contracts acquired with world leaders in consumer electronics and luxury goods. During the year we have invested in additional capacity in embossing and ream wrapping in response to customer demand.

Investment for growth is a marked feature of the 2015/16 financial year. New subsidiary James Cropper 3D Products ("3DP"), created to provide stand-out sustainable moulded fibre products, made good progress with more expected in the coming year. This initiative resulted directly from the Board's decision to create a new Technology & Innovation Department in early 2014. While it is still early days, we are hopeful that 3DP will provide another growth platform for the Group. 3DP also aligns with a broader theme for the Group: the demand for a growing number of our products is tied to the green or sustainable agenda, from carbon fibre veils for composite aircraft to fully recyclable paper products, themselves with high levels of recycled content. We follow such trends keenly, albeit never losing sight of the importance of more traditional markets and the tailored service we continue to provide them.

Looking internally, the progress of the Group is also being heightened by a continual drive to transform the way we operate across all functions, from operations to finance and commercial. Developments include revised structures and processes as well as continued investment in training, coaching and development programmes. Such advances, as set out further in the CEO report, are often unsung and can take considerable time to yield benefits, but they are essential and will provide the Group with considerable resilience.

Ultimately, however, it is our people, at every level, who are making the difference. Nowhere was this more apparent than in our workforce's response to Storm Desmond at the Burneside facility. Hardly a single employee did not contribute to the recovery in some way, and many gave up their Christmas break to get us back on our feet. The turnaround was impressive, although the event was not without consequences. Around £0.7m of site wide replacement and repair projects were postponed as maintenance teams focused on recovery; these will be completed in the 2016/17 financial year. Net exceptional costs of £0.77m were incurred in the year as a result of insurance excesses, uninsured losses and the award of a grant to alleviate the impact of the flood. To mitigate future flood risks, the Board has approved £1m of capital investments in 2016/17 to build flood resilience at the Burneside site. The importance we attach to our people is also why our values matter so much. These help us ensure we provide a safe, rewarding and interesting place to work as well as an environment that attracts the next generation of talent. We continue to monitor and measure our performance against them.

Diluted Earnings per Share (after the adjustment for IAS 19) increased by 58% to 31.8 pence compared to 20.1 pence in the previous year.

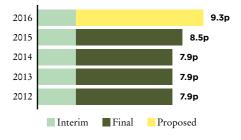
The Board is recommending a final dividend of 7.1 pence per share making a total dividend for the financial year of 9.3 pence, an increase of 9.4% on the prior year.

The other aspects of this year's financial performance are covered in the CEO Report and elsewhere.

A personal highlight for me this year was the celebration we held to mark the opening of our new TFP line and our 170th anniversary. This was held primarily to thank our employees and community at Burneside. We invited the whole village and over 770 people came for tea and a tour. The village bakery provided cakes and the Burneside Ukelele Band kept us entertained. All who came remarked upon the friendly engaging atmosphere they encountered and the evident pride taken in the 'Mill', as we call it in the family.

Today we are so much more than a mill, with over 540 people and operations across the globe, as evidenced on the global map at the front of this report. We also work hard to make a positive contribution to the world, near and far. We will never stand still, there is still so much more we aspire to do, as suggested in the coming pages.

# **DIVIDEND PER SHARE 2016**



# OUTLOOK

The Group has performed strongly in 2015/16, a testament to the strategies introduced and deployed in the last few years. Although we will be catching up with a number of deferred repair projects in 2016/17, growth will continue to be delivered with further capital investments across all divisions in support of focused market developments and group wide efficiency improvements. This gives me confidence that the Group will continue to advance for some years to come.

Aby crobster

M A J Cropper Chairman

# CHIEF EXECUTIVE'S REVIEW

REVENUE
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(2015: £83.1m)

# **OPERATING PROFIT BEFORE INTEREST**

(excluding IAS 19 impact & exceptional items) (2015: £3.9m)

£87.9m +6%

# £6.3m +61%

£3.9m +50%

GEARING

**PROFIT BEFORE TAX PROFIT BEFORE TAX** (after exceptional items but before IAS19 impact) (2015: £3.5m) (2015: £2.6m)

£5.2m +48%

**NET BORROWINGS** (2015: £6.1m)

After IAS19 deficit (2015: 32%) £7.3m +20%

27% -16%

**DILUTED EARNINGS PER SHARE** (2015: 20.1p)

31.8p +58%



FULL YEAR DIVIDEND PER SHARE



PHIL WILD Chief Executive Officer, James Cropper PLC.

# PROFIT

I am pleased to report a 61% growth in operating profit before interest to £6.3m in the year to 2 April 2016, compared to £3.9m in the prior year, prior to the impact of IAS 19 pension adjustments and exceptional costs.

Profit before tax, after exceptionals and prior to IAS 19, was £5.2m, up £1.7m on 2015, representing an increase of 48%. Exceptionals are described in the financial review section of this report, and are applicable in the year to 2 April 2016, there were no exceptionals in the prior year.

Profit before tax of £3.9m was up £1.3m on prior year.

# REVENUE

Group revenue for the financial year was £87.9m, up 6% on the prior year.

Revenue for James Cropper Paper grew by 1% in the year to  $\pounds 69.2m$  and operating profit by 7% to  $\pounds 2.6m.$ 

For Technical Fibre Products revenue grew by 29% in the year to £18.7m and operating profit more than doubled with an increase of 117% to £5.9m.

# RESEARCH AND DEVELOPMENT

Research and development (R&D) is a fundamental part of our growth strategy, adding to our capability, maintaining our competitiveness and bringing new product lines into our target markets. The Group continues to invest in research and development with expenditure in R&D of £1.8m this year, up 38% on prior year.

# CAPITAL EXPENDITURE

Capital expenditure during the year was £4.1m (2015: £2.6m). The largest investment was on a new production line in TFP, completed and commissioned in the first half and doubling capacity.

# CASH AND DEBT

The Group had gross debt of £10.5m at the balance sheet date and cash of £3.2m, giving a net debt of £7.3m (2015: £6.1m). The Group had undrawn overdraft and revolving credit facilities of £5.0m, at the balance sheet date and borrowings of £3.9m to be repaid within 12 months. The undrawn facilities and the cash provide funds against which the short term borrowings can be paid, leaving £4.3m of cash available to the Group at the year end. Post year end the Group has secured a second revolving credit facility of £5.0m.

Gearing at the financial year end, after deduction of the IAS 19 pension deficit, was down from 32% on the previous year to 27% this year.



# STRATEGY

In 2013 we laid out five strategic platforms for growth that continue to drive progress across all areas of the company.

# HIGH PERFORMANCE CULTURE

The capabilities, knowledge and motivation of our people continue to set James Cropper apart - we see this High Performance Culture as the foundation of our continued growth.

### Measured improvements

Part of our strategy is to measure our High Performance Culture through an employee survey. This has showed significant improvements since the previous survey two years ago.

Our previous survey recorded above-average levels of employee engagement and provided valuable insight for development. Only two years later, our latest survey showed an 11% increase in engagement spanning all topic areas explored; this is 10% higher than the national average. Insights also demonstrated the positive impact, business-wide, of our senior management restructuring.

# 92% I HAVE THE NECESSARY SKILLS AND **KNOWLEDGE TO DO MY JOB WELL**

- 95% I'M PREPARED TO CHANGE HOW I WORK TO IMPROVE BUSINESS EFFECTIVENESS
- 93% I KNOW WHAT'S EXPECTED OF ME IN MY JOB
- 80% I BELIEVE THAT THE COMPANY IS WELL LED BY ITS SENIOR MANAGEMENT TEAM
- 85% I AM FAIRLY TREATED BY MY MANAGER

#### Continued investment in individuals

Our High Performance Culture is driven by continued investment in individuals at all levels in the company. We are drawing on world-class external training, coaching and development programmes to maximise performance, knowledge and skills - ultimately ensuring that we maintain our competitive edge.

### Sales Excellence a permanent focus

James Cropper businesses excel in sales by adding value. Our project-oriented approach provides comprehensive support to clients, in line with the quality of our products. As our programme of training and mentoring continues, I am proud to report that our sales teams are better equipped than ever before to exceed the expectations of our clients around the globe.



# SUPERIOR LEVELS OF **OPERATIONAL EXCELLENCE**

We have continued to advance manufacturing capacity and processes, invested in world-first technical capabilities, extended our commitment to sustainability and achieved accreditations that support a truly competitive position in all our markets.

New potential for TFP, driven by sales growth This year we have opened a third TFP production line at Burneside Mills. This investment has doubled manufacturing capacity across this business. TFP has had a record year and we anticipate even better results in the future.

On page 53, a special report by Managing Director of TFP, Martin Thompson, describes other significant operational developments. These include product development on our nano-coating line and the opening of our particle-coating production facilities, as well as our new AS9100 accreditation - an invaluable asset which secures our position as a credible, reliable supplier to the aerospace industries.

#### Expanding capabilities in Paper

Developments in Paper are driven by our knowledge of the global market, and our technical know-how. We have continued to invest in new technologies, expanding the possibilities for our global paper clients. This year we have made the investment in additional paper embossing capacities enabling us to create entirely unique textures, appearances and finishes for our customers. Developments such as these continue to enhance our position as industry leaders in bespoke papermaking. New ream-wrapping equipment has enhanced the presentation of stock orders to merchants.

#### ISO50001 accreditation underpins our sustainable innovations

Sustainability is at the core of our values. We are a business not only striving to reduce environmental impact through our own responsible manufacture, but also through the products we create, so I am delighted to report our ISO 50001 certification in 2015. This internationally recognised energy-management standard demonstrates our on-going commitment to reducing energy consumption and greenhouse gas emissions. As an operational system, it drives energy efficiency and protects our energy security - we see this as one of many important progressions for our future-focused Group.



# **EXISTING MARKET OPPORTUNITIES**

Driving organic growth in our core markets is a continued strategic focus, and this year we have seen positive results across the Group.

# TFP - Core markets

In TFP we continue to drive expansion in a number of core, profitable markets. Aerospace and Defence represent 30% of TFP sales and, supported by our AS9100 accreditation growth is strong.

See Martin Thompson's special review (page 53), of exciting new applications for our nonwovens, as well as developments in thermals that confirm our position as thought leaders in technical fibre innovation.

#### Paper - Global strategy brings positive results

In Paper, we are driving growth in a number of targeted markets including packaging. This year we have won a number of large global contracts including world-leaders in consumer electronics, luxury gifts and jewellery.

Our global position has strengthened on the back of our WOFE (Wholly Owned Foreign Enterprise) in China, which enables use of local currency, local communication and transactions. Perhaps most importantly, it enables us to keep complete chain of custody of our materials - supporting the accreditation and credibility of our products throughout the supply chain.

Additionally, we are re-establishing the global presence of certain paper products to align with global trends. One example is our Wall-Ready pre-coated inkjet media range, a cost-effective solution with broad applications in the fastgrowing Sign & Display 'print-on-demand' market, as well as Photo Retail.



## GAINING ADDITIONAL PROFITABLE MARKET SHARE

Continued research and development has underpinned several new developments this year, where we enter new global markets.

James Cropper 3D Products - The next generation of moulded fibre

In 2014 we created a Technology and Innovation Department, led by our Chief Technology Officer Patrick Willink. The objective was to create a third business within the James Cropper Group - an additional platform for growth.

We undertook a rigorous scope of research; analysing global trends and fields of innovation, while exploring the wider potential of our unique capabilities in fibre innovation, colour application, design and global service provision.

James Cropper 3D Products is the result - a business which capitalises on our industry-leading fibre and colour capabilities as well as our stand-out commitment to sustainable innovation. As we launch we are answering a global demand for sustainable packaging that adds real value for brands - a true alternative to plastic.

#### Paper - Food contact paper is among new developments

James Cropper paper adds value. This year, our new brand of certified food contact paper has launched to add value to the packaging experience for the high-end food and drink sector. Customers will benefit from exceptional and bespoke possibilities in colour, texture, creative finishing and technical performance - all realised at our Burneside Mill.

Also in Paper, the new Porcelain paper range is our smoothest ever paper - the new benchmark for flawless paper manufacture and effortless printing.

#### TFP - Out of this world

TFP is a business driven by future-focused research and innovation, meaning we are always well placed to explore new market opportunities. Our products support future technologies and renewable energy, reduce fuel consumption in aeroplanes and provide fire protection in buildings...to mention just a few examples. This year, we are proud to see our nonwovens launch into space in NASA's Jason-3 satellite please see page 53 for Martin Thompson's special review.

# **GLOBAL PRESENCE, GLOBAL SERVICE**

As a global organisation we work to enhance our position at every level in the business - from sales excellence and service through to brand awareness and establishing thought leadership in our industries. Customer intimacy is a big part of this strategy - through developments in global service, and internationally important trade shows such as Luxepack and JEC, we strive to be close to our customers wherever they are.

### Aligned with the best in the world

This year has seen a number of high profile collaborations, which demonstrate our global presence and prove the relevance of our values in important market sectors.

Highlighted in this report, you will see the continued exposure of our PaperBridge creative collaboration - which has gone global and was commissioned by Land Rover. You will also find our creative partnership with the UK's high-end retailer, Selfridges, and Manchester's Whitworth gallery - now reopened as one of the most sustainable cultural venues in the UK. Through partnerships such as these we continue to set an example in our industry, and those of our clients.

Recognised thought leaders in sustainable innovation Our commitment to sustainability speaks to a global audience. In 2016, we gained exposure in national media, and on BBC Radio, when our industry leading Reclaimed Fibre Plant was highlighted as a pioneering solution to the 'coffee cup problem'. Through our manufacturing standards, our sustainable innovations and our proactive approach to real world concerns, we continue to build our global reputation as thought leaders in our industry.

Phil Wild Chief Executive Officer

# **FINANCIAL REVIEW**

### REVENUE

	2016 £'000	2015 £'000	CHANGE £'000	CHANGE %
Paper Products	69,182	68,505	677	1%
Technical Fibre Products	18,738	14,547	4,191	29%
Revenue	87,920	83,052	4,868	6%

Group Revenue increased year on year to £87.9m from £83.1m, a 6% increase. Revenues include a £750,000 receipt of business income insurance, designed to put the business in the same financial position it would have been in if Storm Desmond had not impacted one of our production facilities. Trade revenues for the Group, excluding business income insurance, are £87.2m a 5% increase on prior year. Clear growth for the Group in Europe and America in the year with trade in these regions now at 20% and 21% of total trade respectively.

Paper increased sales by 1% despite challenging market conditions where the first half saw the demise of a major global paper merchant and another UK based Paper mill.

The UK market also faced strong challenges from Europe, for the large part of the year, when the Euro remained weak. Against this backdrop, UK sales were under pressure however strong opportunities in Europe and the US came through delivering growth in these markets. All regions provide good opportunity for profitable growth of our innovative products in line with our core strategic direction for Paper.

TFP sales show an increase of 29% on the prior year, an excellent year in terms of growing sales with strong margins in the key markets of aerospace, green technologies and defence. During the year the business installed and commissioned additional nonwoven production capacity and a particle plating line, and sales started to initiate on these investments.

## **PROFIT SUMMARY**

	2016 £'000	2015 £'000	CHANGE £'000	CHANGE %
Paper Products	2,592	2,419	173	7%
Technical Fibre Products	5,904	2,719	3,185	117%
Other Group expenses	(2,232)	(1,239)	(993)	80%
Operating profit before Interest prior to IAS 19 and exceptionals	6,264	3,899	2,365	61%
Net interest prior to IAS 19 finance costs	(326)	(405)	79	-20%
Profit before tax prior to IAS 19 and exceptionals	5,938	3,494	2,444	70%
Exceptional costs	(765)	-	(765)	-
Profit before tax prior to IAS 19	5,173	3,494	1,679	48%
Net IAS 19 pension adjustments				
Net current service charge required	(839)	(418)	(421)	101%
Net interest	(466)	(501)	35	-7%
Net IAS 19 pension adjustment before tax	(1,305)	(919)	(386)	42%
Profit before tax	3,868	2,575	1,293	50%

### **OPERATING PROFIT**

Group Operating Profit before interest, prior to the impact of IAS 19 and exceptional costs, has seen growth with a 61% increase on prior year, £6.3m (2015: £3.9m).

Paper attained a 7% increase on profitability, assisted by the sale of the Papermilldirect on-line retailing business which detracted from our core business-to-business strategic growth direction.

TFP experienced record profits delivering £5.9m compared to £2.7m in the prior year.

# **EXCEPTIONAL COSTS**

On the 5th December last year, large areas of northern England were affected by exceptionally high rainfall. This resulted in flooding across Cumbria impacting one of our sites based in Burneside. This site had some areas that were significantly affected, however the response from various teams across our workforce to secure the safety of employees and get production at the Burneside site back up as quickly as possible was exceptional and full production was reinstated more quickly than first expected.

The Group is working closely with our loss adjusters on making good damage to utilities, structures and facilities. Our insurance for this period covered losses to stocks, consequential losses and plant and equipment, with excesses of £15,000 for stocks, and £1 million for consequential losses and plant and equipment. The business is grateful to Cumbria Local Enterprise Partnership and to Cumbria County Council, which has already started to make payments against a total £1 million grant to contribute towards uninsured losses.

Uninsured losses within exceptional costs come to £1.77m in the year, covering £1.01m excess for stock, and for physical damage to property, and £750,000 of other uninsured damaged items, including an estimate from management for ongoing uncertainties at this stage as work with the loss adjusters continues. Also recognised separately within exceptionals is full recognition of the £1m grant as income. Net costs of £765,000 have been recognised separately within exceptionals in the year. It is expected that the claim will be finalised during the latter half of this calendar year.

Managing the potential impact from floods in the future is one aspect of risk management that will be accelerated. The Group's main strategy going forward is to build flood resilience at the Burneside site. The Group Board has approved an additional £1m of capital investment to protect key structures or relocate them away from a flood risk zone. This is a key part of the Group's strategic risk management programme, ensuring best practice for business continuity in protecting a key site, our reputation and our market share.

# **EXPENSES**

This table captures key expenses down to operating profit before interest prior to IAS 19 and exceptionals.

	2016 £'000	2015 £'000	CHANGE £'000	CHANGE %
Raw materials and consumables used	(35,795)	(34,415)	(1,380)	4%
Energy costs	(4,519)	(5,186)	667	-13%
Employee benefit costs	(24,316)	(22,189)	(2,127)	10%
Depreciation and amortisation	(2,306)	(2,502)	196	-8%
Other expenses	(16,996)	(15,427)	(1,569)	10%
Other income and changes in inventory	2,276	566	1,710	302%
Total Expenses	(81,656)	(79,153)	(2,503)	3%

Energy costs were lower than the prior year with the overall cost of consumption being £4.5m compared to £5.2m in the comparable period. Raw materials and consumables used are in line with growth. The average full time equivalent employed increased to 518 from 507 in the comparative year. Included in employment costs are provisions for a profit related bonuses due to employees as a result of the successful growth in profitability. Employment costs were £24.3m compared to £22.2m in the previous year. IAS 19 dictates that a charge be made against operating profits of £839,000 over and above the cost of current service contributions, (2015: £418,000). As a result of this employment costs after the impact of IAS 19, and as presented in the Income Statement, are £25.1m (2015: £22.6m).

Within expenses we have increased freight and distribution charges, supporting costs for the development and training programmes for the Group, marketing activities, general repairs and maintenance and site running costs. One of the consequences of Storm Desmond was to defer £712,000 expenditure on a programme of replacement and repair activities at the Burneside site. This programme will be picked up in 2016/17. Also within expenses we have the start-up costs for James Cropper 3D Products (3DP), a diversification opportunity to bring growth, strength and greater presence to the Group. Start-up costs for this entity are in line with expectations and captured within other expenses.

# EBITDA

The Group monitors EBITDA prior to the impact of IAS 19 and exceptional costs. EBITDA is operating profit before interest, tax, depreciation and amortisation.

EBITDA	2016 £'000	2015 £'000	CHANGE £'000	CHANGE %
<b>OPERATING PROFIT</b> before Interest prior to IAS 19 impact and exceptionals	6,264	3,899	2,365	61%
Depreciation and amortisation	2,306	2,502	(196)	-8%
EBITDA prior to IAS 19 and exceptionals	8,570	6,401	2,169	34%

The Group achieved a 34% increase in EBITDA, £8.6m compared to £6.4m in the prior year comparative, both Paper and TFP continue to be strongly cash generative.

# THE IMPACT OF IAS 19 ON OPERATING PROFIT AND PROFIT BEFORE TAX

IAS 19 IMPACT	2016 £'000	2015 £'000	CHANGE £'000	CHANGE %
Net IAS 19 pension adjustments				
Net current service charge required	(839)	(418)	(421)	101%
Net interest	(466)	(501)	35	-7%
Net IAS 19 pension adjustment before tax	(1,305)	(919)	(386)	42%
Operating profit before interest prior to IAS19 & exceptionals	6,264	3,899	2,365	61%
Exceptional costs	(765)	-	(765)	-
Operating profit after exceptionals	5,499	3,899	1,600	41%
IAS 19 impact on operating profit	(839)	(418)	(421)	101%
Operating profit after IAS 19	4,660	3,481	1,179	34%
Net interest prior to IAS 19	(326)	(405)	79	-20%
IAS 19 impact on interest	(466)	(501)	35	-7%
Interest payable and similar charges	(792)	(906)	114	-13%
Profit before Tax	3,868	2,575	1,293	50%

IAS 19 "Employee benefits" requires a set methodology to be applied to calculate the pension scheme deficits, finance and operating costs based on assumptions determined by the reporting date. This can result in a volatile view of pension management from one reporting period to the next. The Group manages pensions according to an on-going valuation and more details of this approach is provided under "Pensions".

IAS 19 determines £1.3m of costs (2015: £0.9m) to be recognised within the income statement. After taking this into account profit before tax, in the year was £3.9m (2015: £2.6m).

CURRENCY	US\$	€
Opening rate April 2015 v. £	1.4826	1.3677
Closing rate March 2016 v. £	1.4132	1.2417
Exchange rate movement	4.7%	9.2%
Strengthen/(Weaken) v. £		

A comparison of the opening and closing exchange rates for the financial year show both the euro and the dollar strengthening against sterling by the close of the year. Both the euro and the dollar weakened against sterling in the first half of the year and recently the dollar strengthened to close at 4.7% against sterling and the euro is 9.2% stronger against sterling by the close of the year. The majority of exports into continental Europe are invoiced in €s. €s are used to purchase € priced pulp and other € priced raw materials. Similarly, export sales outside Europe are invoiced in US\$ and the receipts fund the purchase of US\$ priced pulp. Potential foreign currency surpluses or deficits are dealt with by a combination of foreign currency forward selling and forward purchasing contracts. No forward contracts are in place at the balance sheet date. The Groups foreign exchange risk management approach to currency fluctuations is discussed under the Principal Risks section in this Financial Review.

#### TAX

The Group's total tax charge for the year is £915,000 (2015: £694,000) a tax rate of 23% on profit before tax. The effective rate is higher than the standard rate of corporation tax in the UK mainly as a result of the costs of overseas operations not being recognised for corporation tax purposes in the UK. The deferred tax balances as at 2 April 2016 have been calculated based on the rate of 18% substantially enacted at the balance sheet date.

# CASH, BORROWINGS AND BALANCE SHEET

During the year the Group secured a £5.5m revolving credit facility to provide financial flexibility. Over the year net debt increased by £1.2m, long term borrowings (falling due after more than a year) increased by £499,000 to £6.6m. The Group's aim is to provide stability of financing via the generation of strong operating cash inflows and a range of financing facilities with varying maturities from a variety of sources. The Group has secured a second revolving credit facility of £5.0m post year end.

FUNDING	2016 £'000	2015 £'000	CHANGE £'000
Cash and cash equivalents	3,186	2,721	465
Borrowings: repayable within one year	(3,886)	(2,720)	(1,166)
Borrowings: non-current	(6,605)	(6,106)	(499)
Net debt	(7,305)	(6,105)	(1,200)
Borrowings: repayable within one year	3,886	2,720	1,166
Borrowings: non-current	6,605	6,106	499
Facilities drawn down	10,491	8,826	1,665
Undrawn facilities	5,013	4,658	355
Facilities	15,504	13,484	2,020
Cash and cash equivalents	3,186	2,721	465
Undrawn facilities	5,013	4,658	355
Funds available at year end	8,199	7,379	820
Borrowings: repayable within one year	(3,886)	(2,720)	(1,166)
Funds available in excess of one year	4,313	4,659	(346)

Cash and cash equivalents moved from £2.7m to £3.2m in the year. Net cash inflow from operating activities in the year was £3.7m after deducting past service pension deficit payments of £1.3m, (2015: £7.8m after deducting past service deficit payments of £1.4m). The Group's aim is to grow revenues whilst controlling working capital, during the year the working capital cash outflow was £2.1m (2015: inflow of £3.5m). Capital expenditure in the year was £4.1m (2015: £2.6m).

BALANCE SHEET	2016 £'000	2015 £'000
Non-pension assets - excluding cash	57,470	50,810
Non-pension liabilities - excluding borrowings	(17,019)	(14,289)
	40,451	36,521
Net IAS 19 pension deficit (after deferred tax)	(6,453)	(11,554)
	33,998	24,967
Net borrowings	(7,305)	(6,105)
Equity shareholders' funds	26,693	18,862
Gearing % - before IAS 19 deficit	22%	20%
Gearing % - after IAS 19 deficit	27%	32%
Capital Expenditure £'000	4,086	2,619

The overall IAS 19 pension deficit decreased by £6.6m to £7.9m. After offsetting a deferred tax asset of £1.4m the IAS 19 pension deficit, net of deferred tax decreased by £5.1m over the year to £6.4m. A greater analysis of IAS 19 on pensions is provided further within this section of the report.

	2016 £'000	2015 £'000	CHANGE £'000
Retirement benefit liabilities	(7,870)	(14,442)	6,572
Deferred tax asset	1,417	2,888	(1,471)
Net Pension Deficit	(6,453)	(11,554)	5,101

Shareholders' funds increased by £7.8m to £26.7m, from £18.9m at the previous year end, resulting in a gearing ratio of 27% post IAS 19 deficit. With EBITDA of \$8.6m (2015: \$6.4m) the Group's leverage ratio (Net debt/EBITDA) is 0.9 (2015 leverage ratio of 1).

#### Strategic Report - Financial Review

# PENSIONS

The Group operates three pension schemes. An increasing number of employees, now close to 60%, have defined contribution personal payment plans, where the retirement benefits are determined by the value of funds arising from contributions paid in respect of each employee. The Group also operates two defined benefit plans which require contributions to be made into separately administered funds and the benefits are based on employee's pensionable salary and length of service. The Group, or the Company makes contributions into employees' personal pension plans and the defined benefit schemes.

# **DEFINED BENEFIT SCHEMES : "ON-GOING" VALUATION**

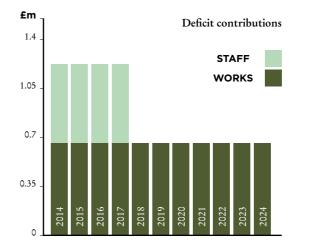
The Group operates two funded pension schemes providing defined benefits for a decreasing number of its employees; The James Cropper PLC Pension Scheme (the "Staff Scheme") and the James Cropper PLC Works Pension Plan (the "Works Scheme"). The latest actuarial "on-going" valuations of the Group's pension Schemes at April 2013 determined the combined deficit of the schemes to be £12.7million.

	STAFF SCHEME	WORKS SCHEME	TOTAL
TRIENNIAL "ON-GOING" VALUATION 2013			
Discount Rate	4.45%	4.45%	
	£'000	£'000	£'000
Assets	35,255	37,815	73,070
Liabilities	(38,837)	(46,925)	(85,762)
Deficit	(3,582)	(9,110)	(12,692)
Funding level%	91%	81%	85%

Work has commenced on the next triennial "on-going" valuation set for April 2016. The defined benefit pension schemes are sensitive to a number of key factors: the value of the assets, the discount rate used to calculate the schemes liabilities (based on a premium above gilt yields), the rate of inflation and the mortality assumptions for members of the schemes. Changes in these assumptions will impact the deficit positively or negatively. A schedule of annual cash contributions to eliminate the deficit are subject to a new agreement with the trustees. The evaluation of pension liabilities based on the April 2016 "on-going" valuation will lead to the consideration of liability management exercises and a new agreement with the trustees on payments to reduce the deficit.

It is the Group's legal responsibility to fund the defined benefit pension scheme deficits. The "on-going" valuations provide the Group with a steady platform to manage the deficit from one valuation to the next and agree a funding plan.

The Group's current payment plan to reduce the past service deficit amounts to contributions of £1.3m per annum. These have an impact on both cash and the deficit as recognised on the statement of financial position (SFP). The Group reached an agreement with the trustees on a schedule of annual cash contributions to eliminate the deficit as follows:



The Schemes were closed to new members in the year 2000 in order to contain the Group's exposure to rising pension costs and to safeguard the accrued benefits to existing members. Future annual increases in pensionable pay were capped at a maximum of 2% from 1st April 2011, and starting in April 2014 employee contributions were increased.

# THE STAFF SCHEME

The actuarial valuation revealed a deficit of £3.6m. The Group has agreed that it will aim to eliminate the deficit over a period of 4 years from 1 April 2014 by the payment of annual contributions of £570,000 in respect of the deficit and will meet expenses of the Scheme and levies to the Pension Protection Fund.

# THE WORKS SCHEME

The actuarial valuation showed a deficit of £9.1m. The Group has agreed that it will aim to eliminate the deficit over a period of 11 years and 1 month from 5 April 2014 by the payment of annual contributions of £660,000 in respect of the deficit and will meet expenses of the Scheme and levies to the Pension Protection Fund.

# IAS 19 "EMPLOYEE BENEFITS"

IAS 19 requires the Group's actuaries to make a number of assumptions including, future asset returns, rates of inflation, discount rates and current and future life expectancies, based on values and interest rates at the balance sheet date. Discount rates for IAS 19 are based on corporate bond yields, which run higher than gilt yields which form the basis for the triennial valuations. The use of assumptions can have a material effect on the accounting values of the relevant assets and liabilities recognised on the Group's statement of financial position (SFP), and which in turn have an effect on the cost of such liabilities as recognised in the income statement (IS).

As market values of the scheme assets and the discount factors applied to the scheme liabilities will fluctuate, this method of valuation will often lead to large variations in the "pension balance" year on year. The actuarial gains and losses arising from variances against previous actuarial assumptions are passed through to the balance sheet with corresponding movements in reserves. Specific movements are offset by actual contributions paid by the employer in the period.

The overall value of the Schemes' assets have increased by 2% over the period, whilst the schemes liabilities decreased by 4%. The IAS19 valuations of these schemes as at 2 April 2016 reveal a combined deficit of £7.9m compared with £14.4m at the previous year end, a decrease of £6.6m.

IAS 19 VALUATION 2016			BOTH SC	HEMES	
	STAFF SCHEME	WORKS SCHEME	TOTAL 2016	TOTAL 2015	CHANGE %
Discount Rate	3.55%	3.55%	3.55%	3.30%	
	£000s	£000s	£000s	£'000	
Assets	46,345	47,926	94,271	92,346	2%
Liabilities	(46,375)	(55,766)	(102,141)	(106,788)	(4%)
Deficit	(30)	(7,840)	(7,870)	(14,442)	(46%)
Funding Level - %	100%	86%	92%	86%	

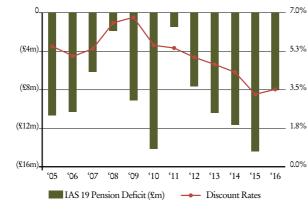
The decrease in the schemes overall deficit was principally caused by a small increase in the discount rate to 3.55% (3.3% at March 2015), this is fixed by reference to corporate bond yields and shows a small favourable movement against the prior year position.

Under IAS 19 the pension deficit is likely to be volatile and may in the future be very different from this current year end position. An indication of the potential variability of the scheme deficits under IAS 19 is set out in this chart. The Group's IAS 19 deficit has fluctuated markedly since 2005. The large declines in the combined deficit in 2008 and 2011 were as a result of significant reductions in future service benefits introduced in April of those years.

### **IMPACT ON PROFIT**

The Group is required to report the impact of IAS 19 on pensions. Operating profit before tax is based on the adjustments required to incorporate IAS 19 "Employee Benefits". The methodology set out under IAS 19 to calculate the pension scheme deficit is very different from those used with regard to their "on-going" valuations. Upon valuation at subsequent year-ends the movement in value from the previous valuation is expressed in the following component parts:

#### SCHEME DISCOUNT RATES AND **PENSION DEFICIT UNDER IAS 19**



# **MOVEMENTS WHICH AFFECT PROFIT**

#### **OPERATING COSTS**

- Current service charge, being the cost of benefits earned in the current period shown net of employees' contributions.
- Past service costs, being the costs of benefit improvements.
- Curtailment and settlement costs.

#### IAS 19 IMPACT ON OPERATING COSTS

The cost of providing pension benefits is included within operating profit on the income statement. The costs include the costs for the defined contribution schemes, personal pension plans, defined benefit schemes, life assurance and government pension protection levies. These costs also include an excess charge of £839,000 (2015 £418,000) determined by IAS 19 over and above the current service contributions for the defined benefit schemes. Actual future service pension contributions paid in the period by the Group to its two final salary schemes in accordance with the actuaries' recommendations, resulting from their 2013 "ongoing" valuations, were £520,000. Under IAS 19 the charge against operating profit in the year was £1.3m. This table analyses employment costs charged against Operating Profit prior to IAS 19 and after the impact of IAS 19, overall pension costs increases from £1.5m in 2015 to £2.2m in 2016.

#### TOTAL ADJUSTED EMPLOYMENT COSTS

Wages and salaries
Social security costs
Pension costs - future service pension contributions paid
Other pension costs
Chargeable against operating profit prior to IAS 19
Wages and salaries
Social security costs
Pension costs - IAS19 impact on Operating Profit
Other pension costs

#### Chargeable against operating profit after IAS 19

Difference being: Net IAS 19 pension adjustment against oper-

### **IAS 19 IMPACT ON FINANCE COSTS**

The income from plan assets allowed for in the interest cost is based on the discount rate, this impacts the costs shown in the income statement. A charge of £466,000 is charged to the income statement this year (2015: £501,000).

# 6.000 4,500 8 3,000 1,500 IAS19 impact on March 2016 PBT IAS19 impact on March 2016 prior to IAS 19 operating costs Finance costs SCI PBT

# FINANCE COSTS, BEING THE NET OF

- Expected return on pension scheme assets
- Interest cost on the accrued pension scheme liabilities

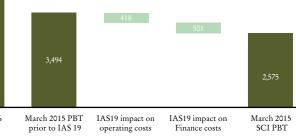
	2016 £000	2015 £000	CHANGE £000
	21,105	19,403	(1,702)
	1,886	1,688	(198)
	524	561	37
	801	537	(264)
	24,316	22,189	(2,127)
	21,105	19,403	(1,702)
	1,886	1,688	(198)
	1,363	979	(384)
	801	537	(264)
	25,155	22,607	(2,548)
rating profit	839	418	(421)

# IAS 19 TOTAL IMPACT ON PROFIT

The Group's profit before tax is based on the adjustments required to incorporate IAS 19, these adjustments are within operating costs and finance costs as shown.

THE TOTAL CHARGE AGAINST PROFITS FOR THE YEAR END 2 APRIL 2016 IS £1.3M (2015: £0.92M).

This chart sets out the impact of IAS 19 on Profit before tax in the last 2 years. The Group's PBT prior to IAS 19 adjustments is £5.2m (2015: £3.5m), after IAS 19 is £3.9m (2015: £2.6m).



### **RISK MANAGEMENT**

Effective management of risk is within the overall responsibility of the Board and is key to ensuring good governance and to achieving the Group's strategy. The Board has ownership of the risk management strategy and coordinates activity across the Group. There is an ongoing process for identifying, evaluating and managing significant risks faced by the Group, which has been in place for the year under review and up to the date of approval of this Annual Report.

The Group manages risk by a combination of insurance and self-insurance. Self-insurance refers to actions taken internally or in conjunction with other third parties. High risks in financial and operational areas are normally more dependent on insurance, however our flood resilience programme for the Burneside site is testimony to a self-insurance approach which provides protection to a key site. Risks in commercial and

### **PRINCIPAL RISKS**

The principal risks and uncertainties that may adversely impact the performance of the Group are set out in the table on the following pages, along with the steps taken to address these. Each risk should be considered independently. Other factors could adversely affect Group performance and so the risks and uncertainties tabled should not be considered a complete set of potential risks.

# **EMPLOYEE SAFETY**

# **RISK DESCRIPTION AND IMPACT**

#### MITIGATION

Pensions

Employee safety is paramount and the Group embraces the ethos that nothing we do is worth getting hurt for.

It is essential that the Group operates a process of continuous improvement in maintaining high standards of safety. The risk of safe working practises being out of date or behavioural standards falling could result in a serious accident. If an incident were to arise where an unsafe practice was found to be taking place, this could potentially result in an employee getting seriously hurt, the interruption of operations, financial penalties and reputational damage.

The Group has an extensive Health & Safety programme built around the OHSAS 18001 framework which is proactively driven across every division. This is further supplemented with engagement from the executive team and senior management in our proactive workplace standards inspections initiative, where time is taken to review, grade and promote a safe working environment with employees at all levels across the organisation. Our dedication to continuously improving occupational health and safety has been recognised on 2 consecutive years as RoSPA (Royal Society For the Prevention of Accidents) has accredited the James Cropper Group with a Gold Award for 2015 and 2016.

The James Cropper Group remains fully committed to continuously improving its rigorous health and safety management system as it strives to deliver world class standards of safety. With this in mind, the James Cropper Group participates in external benchmarking and best practice set across the paper industry and is a proactive committee member of PABIAC (Paper And Board Industry Advisory Committee), a tripartite strategic health and safety delivery partnership for the paper, board and recovered paper industries.

personnel areas, because of their nature, are more likely to be managed by self-insurance.

Each subsidiary company has a strategy and within that a process for highlighting the key risk areas of their business, and explaining the control measures and risk exposure. It then takes appropriate steps to manage the risk exposure taking into consideration the likelihood, impact and cost/benefit of each of the risks. The Group's Audit Committee monitors and reviews the effectiveness of the Group's financial accounting process and system of internal controls. In addition the Board has departmental teams with risk management briefs. These include:

- Health & Safety • Environment
- Insurance • Treasury
- Human Resources • Purchasing
  - Information Systems

**EMPLOYEE SAFETY - FIRE** 

### **RISK DESCRIPTION AND IMPACT**

The Group recognises the importance of protecting employees, contracted person(s), visitors and members of the public from any fire related risks whilst on site.

This includes the maintenance and protection of buildings, equipment, raw materials and associated services without which, manufacturing operations could be affected.

# ENVIRONMENTAL SUSTAINABILITY **RISK DESCRIPTION AND IMPACT**

Environmental sustainability is at the heart of what we do

at James Cropper and the way we operate safeguarding against environmental incidents is key. Should a material environmental incident occur at a James Cropper site this could result in material financial costs and reputational damage that undermines our commercial position as an environmentally responsible provider of sustainable products.

#### ENVIRONMENTAL FLOODING

**RISK DESCRIPTION AND IMPACT** 

The risk that a flood on one of the Group's operational sites causes significant business interruption, cost and disruption to business, with consequences on customer confidence, cash, insurance and business continuity.

### MITIGATION

James Cropper adheres to their legal and moral responsibilities with regard to fire by carrying out the following:-

- Fire risk assessments to identify and prioritise hazards and necessary control measures;
- Developing and implementing appropriate arrangements and procedures based on the risk assessment findings
- Identifying and allocating necessary resources
- Providing and maintaining any identified and required fire prevention measures
- Providing appropriate information, instructions, supervision and training
- Ensuring fire safety responsibilities are designated and made known to all employees

#### MITIGATION

The Group has detailed processes in place to ensure as a minimum we comply with all environmental rules and regulations. In addition the Group engages proactively with the Environment Agency and seeks to enhance the way organisations can work together on environmental matters, controls and governance.

# MITIGATION

Accounting for flood risk through transfer to insurance and ensuring effective crisis management practise in a flood response situation is one aspect of risk management that will continue.

The Group's main strategy is to build flood resilience and to minimise the impact of a future flood, enabling prompt operational recovery in the event of a flood. The Group has approved an investment of £1m to protect key elements of plant and equipment and to remove material storage out of the flood risk zone.

# **ENVIRONMENTAL TAXATION**

#### **RISK DESCRIPTION AND IMPACT**

#### MITIGATION

EUETS is a mandatory scheme for greenhouse gas emission allowance trading introduced by the EU to tackle emissions of carbon dioxide and other greenhouse gases from a number of specific industrial activities. The Group's combustion facilities became subject to this scheme as from 1st January 2008 under Phase 2. Phase 3 of the scheme is now underway and the Group's annual allowances have been reduced to an average of 16,000 tonnes of CO2 per annum (phase 2: 41,000 tonnes) resulting in an average of 24,000 tonnes of CO2 to be purchased on the EU Emissions Trading Scheme.

#### Risk on price

Prices are presently low due to over-supply in the market and this keeps the cost of carbon emissions low. The risk is that the over-supply will be addressed by the EU and the actions taken will have a significant effect on prices. The likely result is that the current single figure prices rise significantly and create an increasing financial burden on the Group.

As part of it's energy strategy the Group considers diversification away from gas to alternative fuels and this also includes consideration of investments into sustainable energy saving solutions including technologies to reduce emissions or technologies which do not emit CO2 whilst generating energy.

In order to comply with EUETS phase 3 the Group will meet it's mandatory requirement to purchase 24,000 tonnes of C02 a year. The Group actively considers forward contracts to manage it's costs in this area. At the year end March 2016 forward carbon emission purchase commitments are in place to December 2018, these provide the Group with some certainty over the future cost of emissions.

# PENSION

#### **RISK DESCRIPTION AND IMPACT**

The Group operates 2 defined benefit pension schemes which are in deficit. Actuarial deficits are sensitive to a number of key factors: the value of the assets, the discount rate used to calculate the schemes liabilities (based on corporate bond yields), the rate of inflation and the mortality assumptions for members of the schemes. Changes in these assumptions could mean that the deficit increases further.

Full details of this risk are explained within the Pension section of the Financial Review.

#### ENERGY MANAGEMENT AND ENERGY TAXATION RISKS **RISK DESCRIPTION AND IMPACT** MITIGATION

#### Risk on Energy Intensive Industries (EIIs).

The European Commission has recognised that EUETS could easily cause EIIs to move operations outside the European Economic Area or to close. The EC has created a special category, "Industries at risk of carbon leakage", to afford some shelter from the tax for those companies most at risk. Industries in this category receive beneficial treatment through Phase 3 of EUETS in that they do not have their free allowances reduced on a sliding scale throughout the Phase, as will happen with non-EIIs. The Group benefits from this concession as the paper sector is a carbon leakage sector. The risk is that in 2019 shelter from EUETS is removed prior to phase 4 of EUETS. Should the EC remove the carbon leakage status given to the paper industry the Group will face ever increasing costs of emissions, making operations unaffordable and it would be uncompetitive to stay within the EU.

Risk that the Carbon Price Floor exemptions are withdrawn. The Carbon Price Floor is part of the government's Electricity Market Reform package. It is a combination of the EUETS European Union Allowance (EUA) price and a top-up amount that, when added to the EUA price, forms the "Floor" price of carbon that HM Government has set. This levy is a UK "green" tax on the generation of electricity. From 1st April 2013 the Group has been subject to the Carbon Price Floor. HM Government announced changes to legislation that will largely exempt the Group from the Carbon Price Floor from 2015 onwards, due to it's operation of an energy efficient CHP plant. The risk to the Group that government support could be withdrawn making the cost of manufacture rise and placing James Cropper at a distinct disadvantage to it's EU competitors as well as those in the rest of the world.

The Group's energy strategy considers investments into technologies which reduce emissions or technologies which do not emit CO2 whilst generating energy. Until a suitable investment opportunity is found, the Group will continue to operate within the existing framework and be subject to EC regulation in this area as it develops.

James Cropper PLC is a member of the Confederation of Paper Industries (CPI) an organisation which works on behalf of the UK's Paper-based Industries. The CPI lobbies HM Government alongside other UK intensive energy users to protect UK industry and manufacturing from carbon leakage. The Company has qualified for compensation for the indirect cost of EUETS and CPS in 2015 and will continue to apply for compensation whilst this support is available from the Government. The CPI also addresses issues that impact UK manufacturers such as the Carbon Price Floor and is a leading trade association that monitors proposals to tax carbon and represents industries which are threatened by new taxes.

The Group evaluates operational energy efficient improvements on a continuous basis and is keen to recognise and adopt energy reduction measures. James Cropper is pleased to have obtained ISO 50001 accreditation in Nov 2015 an international standard recognising the best energy management practices. This is an alternative route to compliance with the Energy Savings Opportunities Scheme (ESOS) a mandatory initiative for large UK enterprises requiring regular 4-yearly audits of energy use. The Group opted to take the ISO 50001 route as it presents a better way than ESOS for making energy savings, using, as it does, a continual improvement process.

# ENERGY PRICE VOLATILITY

### **RISK DESCRIPTION AND IMPACT**

Gas prices are affected by global supply and demand and price can be subject to significant fluctuations.

Factors that influence these include natural disasters, climate, political instability, conflicts, economic conditions and actions by major oil & gas exporting countries

Price fluctuations can affect our business assumptions, margins and investment decisions.

# COMMODITY PRICE VOLATILITY **RISK DESCRIPTION AND IMPACT**

One of the Group's Divisions is subject to virgin pulp price risk. Virgin pulp prices are affected by global supply and demand and price can be subject to significant fluctuations.

Factors that influence these include natural disasters, climate, political instability, conflicts, economic conditions and actions by major pulp producers.

### MITIGATION

The Group's strategy is to ensure the profitable and sustainable growth of the Group whilst monitoring the longer term economic environment as conditions change.

Membership of the Schemes was closed to new members in 2000 in order to contain the Groups exposure to rising pension costs and to safeguard the accrued benefits to existing members. Future annual increases in pensionable pay were reduced to a cap of 2% as from 1st April 2011. Starting April 2014 increases in employee contributions are being phased in. Annual contributions to reduce the deficit have been agreed with the trustees.

The next tri-ennial valuation is in April 2016. The evaluation of pension liabilities based on the April 2016 "on-going" valuation will lead to the proactive consideration of liability management exercises and a new agreement with the trustees on payments to reduce the deficit.

The Group agrees an investment strategy with the trustees taking account of risk.

### MITIGATION

The Group aims to mitigate its exposure to energy costs by a combination of: strategically considering diversification away from gas to alternative fuels, investing in sustainable energy saving solutions and securing long term purchase forward prices.

At the time of this report forward purchase contracts are in place to secure prices for 12 months. This provides the Group with a degree of certainty over the next year.

### MITIGATION

The Paper Division aims to recover costs via market price increased typically a few months following a pulp price increase. In the event that competitor behaviours and global economic factors mean that the Group is unable to recover further price increases the profitability of the Group would be reduced. Pulp substitution from recycled coffee cups from our Reclaimed Fibre plant mitigates some of the impact of virgin pulp costs. In additional the use of post-consumer waste for virgin pulp substitution is more common place, and is not subject to the same pricing influences.

The Paper Division's ability to effectively grow profitable sales offering value-add products and services plus the introduction of new innovative products provides some additional buffer against price sensitivity. Diversification and success of the Divisions offers the Group greater long term stability.

# **EXCHANGE RATE VOLATILITY**

#### **RISK DESCRIPTION AND IMPACT**

#### MITIGATION

The Group operates on a global basis, and earns revenues, incurs costs and makes investments in a number of currencies; the 3 major operating currencies are Sterling, Euro and Dollar. The Group's financial results are reported in Sterling. Volatile exchange rates could have a significant impact on the Group's results.

The Group matches receipts and payments in the same foreign currency due in the same period. The Group's treasury function seeks to hedge anticipated unmatched cash flows using financial instruments. No transactions for this purpose have been entered into at the year ending 2 April 2016.

The Group prepares consolidated financial statements for reporting purposes, the consolidation process entails translating the financial statements of foreign subsidiaries from foreign to domestic currency. A dollar hedge is in place to mitigate the impact of translation exposure with the subsidiaries based in the USA.

### FALL IN DEMAND

**RISK DESCRIPTION AND IMPACT** 

# MITIGATION

The profitability of the Group is sensitive to economic slowdown in non UK markets, volume, the mix of sales and product and service pricing. A 5% reduction in sales in any one division could result in a fall in operating profits if not mitigated by a cost reduction programme or growth in other areas.

The global expansion of the Group helps to mitigate economic risks and plans are being deployed to grow our market presence and diversify product ranges and geographical markets. The Group will continue to build on existing skills, and the skills development of sales executives, recruitment of experienced sales and planning professionals also assist the effective deployment of these diversification plans.

The Group has launched a new division, James Cropper 3DP which over time will bring greater resilience.

# **NEW DIVISION**

**RISK DESCRIPTION AND IMPACT** 

In April 2015 the Group established James Cropper 3DP, a diversification opportunity. The risk that the new division may cost more to set up and take longer to be cash generative.

## MITIGATION

The Group supports the utilisation of existing employee resource at the start of this diversification opportunity. Initial investment is minimised through the utilisation of existing factory resource and infrastructure.

There will be continual monitoring at monthly meetings of the Executive and at the Group Board on key strategic and operational matters effecting the development of the new operation.

On behalf of the Board.

Mmode

Isabelle Maddock, Group Finance Director



#### NIGEL WALKER, TFP's DIRECTOR OF TECHNOLOGY AWARDED FELLOWSHIP BY THE ROYAL SOCIETY OF CHEMISTRY FOR ADVANCES IN CHEMICAL SCIENCES

It is a pleasure to congratulate Nigel Walker, TFP's Director of Technology, who has been awarded a prestigious fellowship by the RSC for his outstanding contribution to chemical sciences and industry developments.

Since joining James Cropper PLC as a chemist in 1982, Nigel has been responsible for all technical aspects of TFP's business since its inception as a laboratory bench project to its current position as the world's leading producer of advanced technical nonwovens and metal-coated carbon fibres.

As Director of Technology Nigel is responsible for product developments, funded research and technical support across the business.

Nigel has authored and co-authored several papers relating to the use of advanced fibre nonwovens in composite applications and is a named inventor in a number of patents in the fields of fire protection, fuel cells and nonwovens.

Our people set us apart

# "

THOUGHT LEADERS. **GLOBAL NETWORKERS. TECHNICAL EXPERTS.** SKILLED CRAFTSMEN. CREATIVE THINKERS.

WITH SUSTAINABLE **INNOVATION AT THEIR** CORE, OUR VALUES DRIVE A CULTURE WHERE **GREAT PEOPLE ARE** SHAPING THE FUTURE.

"

# **CELEBRATING INDUSTRY-LEADING SKILLS**



# SPOTLIGHT ON SKILLS

### 1. MARK STARRS - LEADING THE INDUSTRY IN COLOUR

When it comes to colour, James Cropper PLC's pedigree and depth of knowledge is second to none. That's why, in 2016, we are able to launch new products to new markets with colour excellence as our USP. Mark Starrs is our highly skilled Colour Coordinator. He manages our colour experts, and complex processes, to deliver industry-leading colour matching and bespoke development of custom shades - keeping us at the cutting edge.

### 2. ALAN MCBIRNIE - AWARD-WINNING BUSINESS ADVISOR AND BCE PROJECT MANAGER

2016 is a year of achievements for Alan. Firstly, he won Business Advisor of the Year for his work with Young Enterprise – his teams took first place at the South Cumbria finals in both 2014 and 2015. Secondly, Alan project-managed installation of our award-winning Solar PV Array - contributing to our 2016 Food Packaging Association (FPA) Corporate Social Responsibility Award.

#### 3. ANNA GLEDHILL - FROM APPRENTICE TO **BUSINESS MANAGEMENT EXPERT**

Anna joined James Cropper PLC as a Business Apprentice in 2009. She showed great promise and was promoted to Inside Sales Executive in 2013. Today, Anna's highly analytical role as Demand Manager helps to drive continued improvements and efficiencies in our business.

Earlier this year, Anna was awarded a First Class degree in Business Management (BA Hons) and has applied her knowledge within our business - playing a key role in the implementation of Integrated Business Planning.







#### 4. ARRAN CHADWICK - CREATIVE ENGINEERING -MAKING BETTER POSSIBLE

Arran is a talented engineer who has been with James Cropper PLC for 15 years. He is passionate about his work, and takes a particularly creative and proactive approach to the design, implementation and continued improvement of the machinery and manufacturing processes that enable our commercial success. Last year, Arran joined the Technology & Innovation Department and played a crucial role in the development of our new business, James Cropper 3D Products. Working with in-house teams and global suppliers, his attention to detail has been critical - from project scoping through to the first production run.

### 5. LIAM (RIGHT) AND SAM MOFFATT -AWARD-WINNING ENGINEERING APPRENTICES

Liam is just starting his third year, and Sam his second year, of our 4-year engineering apprenticeship. At the Training 2000 Engineering Awards the brothers took home 4 awards between them - celebrating their hard work and outstanding achievements in mechanical maintenance at James Cropper PLC.







# **CELEBRATING PRIDE IN OUR WORK**

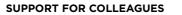


#### SAFETY IMPROVEMENT

COMMENDATION: 1. SHANE COOPER (Dryerman - PM1)

Shane has spent much of his own time putting together various safety checklists for PM1 machine. Though these have not yet been fully implemented they have provided a great start for this important piece of safety improvement work.





WINNER: 2. MARK SORRENSON (Blenderman)

Mark is often referred to as a 'very' good blenderman by his colleagues and performs to a consistent high level. He is also the 'go to' person for his peers, as well as technical teams, over issues involving shade and dye recipes.

# COMMENDATION: 3. DAVID JHAVERI

(Regional Business Development Director - TFP Inc)

David is a very helpful member of the US team and is always willing to lend a hand with technical challenges, even when his time is in demand. He is an important part of the total sales revenue of the US group and definitely contributes more than his share.



#### COMMUNITY FOCUSSED

WINNER: 4. DAVID DENNISON (Salle Operative - Converting)

Dave was at the Station Inn pub with his family at Easter when someone collapsed and had a heart attack. As a trained first aider. Dave administered CPR until the Air Ambulance arrived. Because of Dave's action the gentleman survived.

# COMMENDATION: IAN WAINE

(Power Plant Operative)

Ian is dedicated to helping others in the community. When he is not at work he is volunteering for St John's Hospice. This is a charity that provides support and services for patients suffering from life-limiting conditions.







#### INNOVATION AND CREATIVITY

### WINNER:

### 5. JOHN GIBSON (U2A Slitterman) & 6. NEIL HARRISON (Maintenance Craftsman)

John identified that a number of inner wraps of reels being run on the U2A were being damaged causing up to 300m of broke. John worked with Neil to develop a solution that would save approximately 250m of broke on each reel run through the U2A. This proactive work could aggregate to an annual saving of around £32,000 as well as production time saved on the machine.

#### COMMENDATION: CHRIS VANCE (Machineman - PM2)

We started a project to reduce water and effluent in early 2015. Chris worked across all four paper machines and into finishing, identifying opportunities to save water and moreover, driving to put improvements in place. As a direct result of Chris's efforts we made significant savings through the early part of 2015, estimated to be around £100k over the year.

# CUSTOMER SERVICE

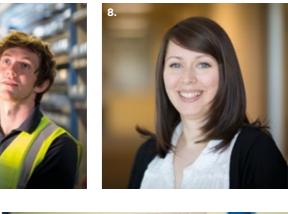
### WINNER: 7. MATT PARK

Matt is a shining example of someone who started as an apprentice and has worked his way up through hard work and determination. Matt is always willing to help both internal and external suppliers & customers. He is willing to take advice and always wants to try and improve procedures.

# COMMENDATION: STEVE ATKINSON

their areas.

(Production Planner) Steve's attention to detail is excellent. He goes out of his way to ensure that everything runs as smoothly as possible. He works across all areas and without his efforts the machine planning would not be as efficient. Steve ensures that he communicates with various departments to ensure they are aware of anything that could affect the running and planning of



#### (Trainee Purchasing Co-ordinator)

# TAKING PRIDE WINNER: 8. ROSIE FISHER

(TFP Marketing Manager)

Rosie stands out as an enthusiastic, professional and technically-gifted marketing manager. Her fantastic efforts in support of the Celebration Day and great work to produce the Employee Survey video are just two examples of her excellent work.

# COMMENDATION: 9. ANDY CHORLEY

(Pallet Department Team Leader)

Andrew always goes above and beyond his duties to help others. He supports the Purchasing department with stock counts, ordering and ensures deliveries are not left out in the rain even when they are not his goods. Andrew helps everyday to track deliveries in the mill, the Purchasing team would struggle without his knowledge and attention to detail.

# **CELEBRATING A SUSTAINABLE FUTURE**



# **OUR COMMUNITY JOINED US TO CELEBRATE 170 YEARS AND THE OPENING OF TFP'S THIRD PRODUCTION LINE**

Community has always been hugely important to our Group, so it was only natural to involve local people in our greatest celebrations of 2015. Celebration Day marked both 170 years of local industry and the opening of TFP's third production line, by Sir James Cropper.

All residents of our local parish were invited to attend the celebration, and enjoy a guided tour of Burneside Mills the first tour of its scale in our history, with 771 attendees. Refreshments were provided with music from the Burneside Ukelele Band – The Bryce Street Strummers.

It was a special event to celebrate the continued growth of our company and we were proud to receive universally positive feedback from our community.

- 771 LOCALS GIVEN A TOUR OF BURNESIDE MILLS AS WE CELEBRATED 170 YEARS
- SIR JAMES CROPPER OPENS TFP'S THIRD **PRODUCTION LINE**

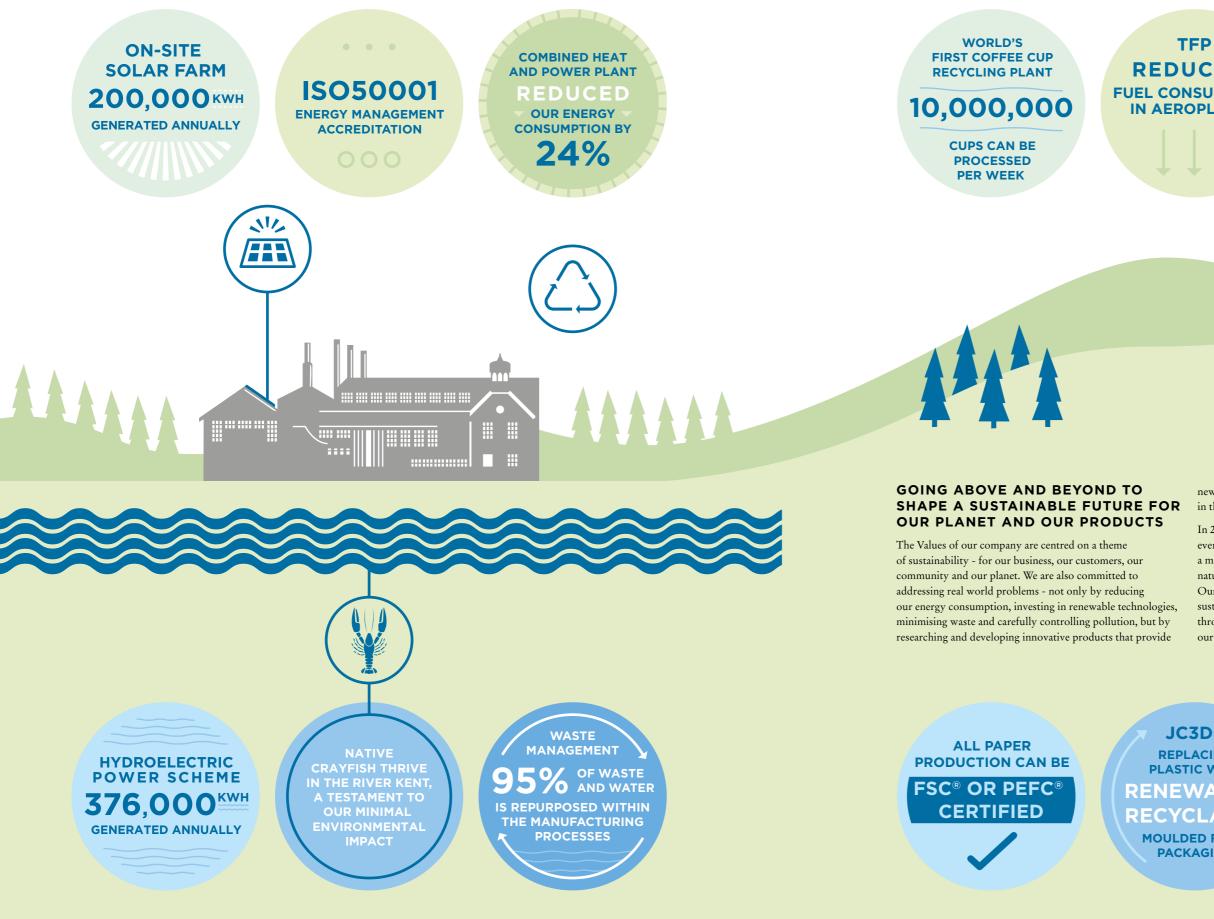


The Food Packaging Association (FPA) Corporate Social Responsibility Award is an independently judged and highly respected accolade in the industry. We were delighted to receive the award this year, in recognition of significant investments in renewable energy that will both offset the consumption of manufacturing processes and support our local community.

In late 2015 we provided space on the Burneside Mills roof for the installation of a 250kW solar PV array. The project was brought forward with our support by Burneside Community Energy Ltd (BCE), a new social enterprise founded to fund and manage the project. The £250,000 required was raised in eight days with 90% of the backers living within three miles of Burneside. Investors receive a modest return allowing surplus profits to be provided to support local community projects. The scheme supplies electricity directly into our operation and is projected to generate around 200,000kWH per annum offsetting the energy requirements of our specialist laminating and technical coating facility and reducing carbon dioxide emissions by 1.91 million kilogrammes over the next 20 years.







### Environmental Commitment & Sustainable Innovation



REDUCING **FUEL CONSUMPTION IN AEROPLANES** 

DESIGNING **COMPONENTS FOR** RENEWABLE **TECHNOLOGIES** 

TFP

new opportunities to reduce environmental impact in their end use.

In 2016, our environmental commitment is clearer than ever before. On the banks of the River Kent we have created a manufacturing facility that operates in tune with its special natural surroundings, and with minimal environmental impact. Our product innovations are answering global demand for sustainable solutions. Looking forwards, we are working through a programme of lifecycle analysis that will support our position as thought leaders in sustainable innovation.

**JC3DP** REPLACING **PLASTIC WITH RENEWABLE** RECYCLABLE **MOULDED FIBRE** PACKAGING



# **ISO50001 EXPLAINED**

# **OUR NEW FOCUS ON ENERGY MANAGEMENT**

Energy Management is an important and continued area of development at James Cropper PLC. Not only do we have an environmental responsibility to reduce our carbon emissions; we have an eye on the future of our business. As energy prices continue to rise, we see our investments in renewable energy generation and expert energy management as critical to our secure future.

ISO50001 Energy Management is not just about reaching a standard once. The accreditation represents our commitment to continued research, measuring, monitoring and innovation to reduce our overall energy consumption.

# **ISO50001 - BENEFITS TO BUSINESS**

- Identifying and managing risks around our future energy supply
- · Continually monitoring energy use and identifying opportunities to improve efficiency
- Reducing energy consumption and energy costs
- Reducing carbon emissions
- Enhancing our reputation as industry leaders in sustainable innovation



# GOVERNANCE

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# **BOARD OF DIRECTORS**



#### PHILIP I WILD, BEng CHIEF EXECUTIVE OFFICER

Phil joined the group and the Board as Chief Executive in 2012. A graduate of Loughborough University and the London Business School, he previously worked for 3M where he held roles and directorships covering industrial, healthcare, automotive and security market sectors.



**KARL D WATSON** B.Eng (Hons) CHIEF OPERATIONS OFFICER

Educated at Sunderland University and London Business School, Karl has over 30 years experience in industrial, automotive. Pharmaceutical and secure documents and systems markets. Karl joined the Group and Board in 2014.

#### MARK A J CROPPER. MA CHAIRMAN

PATRICK J WILLINK

CHIEF TECHNOLOGY OFFICER Educated at Newcastle University and Imperial College, Patrick joined the Group in 1990 and the Board in 1998. In 2014 he became Chief Technology Officer of the Group and was also appointed President of the Confederation of Paper Industries Ltd later that year.

BSC. MBA

Mark joined the Group and the Board in 2006, becoming Chairman in 2010, the sixth generation of the Cropper family to hold this position. He is a director of Ellergreen Hydro Ltd, a developer and operator of hydro-electric schemes, and is a partner in Turquoise Capital LLP.



# **ISABELLE M MADDOCK** BSC, FCMA GROUP FINANCE DIRECTOR

Educated at the University of Central Lancashire, Isabelle is a Fellow of the Chartered Institute of Management Accountants. Isabelle joined the Company in 2006 and was appointed Head of Finance in 2013 and Group Finance Director in 2014.



MARTIN THOMPSON, MBA MANAGING DIRECTOR, TECHNICAL FIBRE PRODUCTS LIMITED

Prior to joining the Group, Martin held a variety of roles covering Business Systems, Technical and Operations Management. Martin joined the Group in 2003. He was appointed Managing Director of Technical Fibre Products Ltd in 2013 and appointed to the Board in 2013.



# **DOUGLAS MITCHELL** BSC (HONS) NON-EXECUTIVE DIRECTOR

Prior to his retirement in 2010, Douglas was Managing Director of 3M UK and Ireland. Within 3M, he held a number of senior roles in Management, Sales and Marketing, Logistics and Manufacturing. Douglas joined the Board in 2012.

# DAVID R WILKS. LLB (HONS) NON-EXECUTIVE DIRECTOR

A Director of Wilks & Partners, a management consultancy company he founded, David joined the Board in April 2004. He has extensive manufacturing operations experience with H J Heinz and United Biscuits, and was a Director of ER Consultants.



#### JAMES F ALDRIDGE, ACA COMPANY SECRETARY

James joined the Group as Finance Manager for Technical Fibre Products Ltd in 2006. He was appointed Head of Corporate Finance in 2013 until November 2015, when he was appointed Company Secretary.

Full disclosure on Directors credentials can be found at: www.cropper.com/corporate-governance/directors



# JAMES E SHARP, MA NON-EXECUTIVE DIRECTOR

James is a partner of Sirius Equity LLP, an investment firm which specialises in the retail and luxury goods sectors. James joined the Board in 2009. He is also a Non-Executive Director of The Brunner Investment Trust plc.

#### DAVID R CAREY, FCCA COMPANY SECRETARY

David joined the Group in 1974 as Chief Accountant. He became Company Secretary in 1996 and resigned in November 2015.

# **REPORT OF THE DIRECTORS**

# **REVIEW OF THE BUSINESS**

The Group's principal activities comprise the manufacture of specialist paper and advanced materials.

Details of the Group's activities are included in the Strategic Report. The Chairman's letter and the CEO's review address business activities during the year and comment on strategic direction and prospects.

### RESULTS

The profit attributable to equity holders of the Company for the 53 weeks ended 2 April 2016 is set out in the Statement of Comprehensive Income. The dividends paid during the year, and the proposed final dividend, are set out in the Notes to the financial statements.

## STATEMENT OF DIRECTORS' **RESPONSIBILITIES IN RESPECT** OF THE ANNUAL REPORT AND THE FINANCIAL STATEMENTS

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare Group and Parent Company financial statements for each financial year. As required by the AIM Rules of the London Stock Exchange they are required to prepare the Group financial statements in accordance with IFRSs as adopted by the EU and applicable law and have elected to prepare the Parent Company financial statements on the same basis.

Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and Parent Company and of their profit or loss for that period. In preparing each of the Group and Parent Company financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether they have been prepared in accordance with IFRSs as adopted by the EU; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group and the Parent Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Parent Company's transactions and disclose with reasonable accuracy at any time the financial position of the Parent Company and enable them to ensure that its financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# STATEMENT OF DIRECTORS' **RESPONSIBILITIES IN RESPECT** OF CORPORATE GOVERNANCE

The Board is accountable to the Group's shareholders for corporate governance. Whilst there is no requirement to comply with the Combined Code, the Group is committed to a high standard of corporate governance and this section describes how the relevant principles of governance are applied to the Group.

#### THE BOARD

The Group Board considers that it is well balanced and operates in an effective manner and is collectively responsible for the success of the Group. It comprises the Chairman together with five Executive Directors and three Non-Executive Directors.

Sir James Cropper is the Company's Honorary President, but is not a director of the Company.

Mark Cropper is the Chairman of the Group and is responsible for the running of the Board. Although he is deemed not to be independent under the Combined Code as he has close family ties, the Board considers him to be independent as he displays sound business judgment, and provides unequivocal counsel and advice to the Board.

Phil Wild is the Chief Executive and is responsible for the running of the Group's business.

David Wilks is the senior independent Non-Executive Director.

The Group Board holds regular meetings, both on site and via telephone conference calls, with prepared agendas for discussion and formal schedules of items to be approved covering structure and strategy, management, financial reporting and controls, board membership and committees, and corporate governance. There is a schedule of matters reserved for the Board's decision.

The Executive Committee, under the chairmanship of Phil Wild, met sixteen times during the year with prepared agendas for discussion.

All Directors have access to the advice and services of the Company Secretary. The Board has also established a formal procedure whereby Directors, wishing to do so in the furtherance of their duties, may take independent professional advice, if necessary, at the Group's expense. All Directors are aware of their responsibility to regularly update their skills and knowledge.

### **BOARD COMMITTEES**

There are four sub-committees reporting to the Group Board:

- Executive Committee
- Remuneration & Management Development Committee
- Audit Committee
- Nomination Committee

The Executive Committee comprises the executive directors and two senior executives. The Committee's terms of reference include the development and implementation of strategies, operational plans, and the assessment and control of risk. Phil Wild, the Group's Chief Executive, is Chairman of the Committee.

The Audit Committee, the Remuneration & Management Development Committee, and the Nomination Committee comprise the Non-Executive Directors of the Group. Jim Sharp is Chairman of the Audit Committee, David Wilks is Chairman of the Remuneration & Management Development Committee, and Mark Cropper is Chairman of the Nomination Committee.

The Committees' terms of reference are displayed on the Group's website.

#### **RE-ELECTION**

The Directors are subject to retirement on a periodic basis and re-election by the shareholders in accordance with the Articles of Association whereby a director shall retire from office at the first AGM after their appointment and thereafter shall retire at every third AGM after the AGM at which last appointed.

Resolutions will be proposed at the Annual General Meeting for the re-election of M.A.J.Cropper, P.I.Wild, M.Thompson and J.E.Sharp as directors of the Company.

### PERFORMANCE EVALUATION

The Chairman undertakes an annual Group Board appraisal with each Executive Director.

The performance evaluation process includes the Chairman reviewing and monitoring the Chief Executive's performance on an annual basis and the Chief Executive reviewing and monitoring the Executive Directors. The high level individual objectives agreed at the reviews are communicated to the Remuneration & Management Development Committee.

The Chairman reviews the non-executive directors' performance annually on an individual basis.

The Chairman's performance is appraised by the senior independent director and the other non-executive directors without the Chairman being present, and the comments fed back to him for discussion.

# **FINANCIAL POLICIES** AND INTERNAL CONTROLS

The Board is committed to presenting a full, balanced and understandable assessment of the Group's position and prospects, both in the Annual Report and at other times as appropriate throughout the year.

The Directors confirm that they have complied with the requirements in preparing the financial statements, as detailed in the Statement of director's responsibilities in respect of the annual report and the financial statements.

The Directors confirm that they have complied with the requirements to keep adequate accounting records, as detailed in the Statement of director's responsibilities in respect of the annual report and the financial statements.

The Directors confirm that they have complied with the responsibility for the maintenance and integrity of the corporate and financial information included on the Company's website, as detailed in the Statement of director's responsibilities in respect of the annual report and the financial statements.

The Board is responsible for and sets appropriate policies on internal control and seeks regular assurance, at least annually, that enables it to satisfy itself that processes are functioning effectively. Such a system is designed to manage rather than eliminate the risk of failure to achieve business objectives and can provide reasonable, but not absolute, assurance against material misstatement or loss. If a failure is discovered the Board will take remedial action.

There is no internal audit function within the Group and the Board consider that this is appropriate given the nature of the Group's activities. The letter from the external auditors' confirming their independence and objectivity was reviewed by the Audit Committee. KPMG LLP have confirmed their independence and the Directors believe KPMG LLP to be independent and objective.

The Audit Committee monitors and reviews the effectiveness of the Group's financial accounting process.

The Key Performance Indicators (KPIs) and principal risks and uncertainties affecting the Group are considered in the Strategic Report.

# RELATIONS WITH SHAREHOLDERS

The Group Finance Director, the Chairman and the Chief Executive maintain contact with institutional investors as appropriate.

The Non-Executive Directors attend the Annual General Meeting and are available for discussions with shareholders.

Currently the Group makes available its financial results on the website www.cropper.com and issues printed copies of the Annual Report to shareholders.

# **GOING CONCERN**

The Directors consider that the principal risks noted in the Strategic Report are the most significant to the Group but these do not necessarily comprise all risks to which the Group is exposed.

At 2 April 2016 the Group's available cash and borrowing facilities were £8.2m of which £5.0m was undrawn. Having taken account of current borrowings to be repaid within 12 months of the balance sheet date, £4.3m was available to the Group beyond 12 months. The Group has negotiated a £5.0m revolving credit facility post year end.

The Directors having considered the current trading prospects, identifiable risks, working capital requirements and the availability of finance are of the opinion that the Group and Company are going concerns. The accounts have been prepared on this basis.

At the Annual General Meeting the Chairman will give an update on the current trading position and invites shareholders to table any questions and encourages their participation.

# EMPLOYEE INVOLVEMENT

Regular Consultative Meetings are held with the employee trade union representatives to advise them on all aspects of Group developments. Monthly and bi-annual briefings on Group performance are carried out for all employees and they have access to a copy of the Annual Report. As a matter of policy, plans are formally discussed with those who will use new equipment, plant and computer systems before designs are finalised. Safety Improvement teams deal with day-to-day aspects of safety improvement.

The Group operates bonus schemes and a Save as You Earn ("SAYE") Scheme to encourage employee involvement.

Independent to the assets on the Group Balance Sheet there is an Employee Share Trust which currently holds approximately 97,000 shares in James Cropper PLC for the benefit of all employees so that their interests are linked to the Group's future growth. No director of the Group is a trustee of the Scheme, and the trustees confirm that they apply the assets for purely benevolent purposes.

# EMPLOYMENT OF DISABLED PEOPLE

It is the Group's policy to give equality of opportunity when considering applications from disabled people where the job requirements are considered to be within their ability. When existing employees become disabled they are retained wherever reasonable and practicable. The Group tries to provide equal promotion opportunities wherever possible.

# DONATIONS FOR POLITICAL AND CHARITABLE PURPOSES

It is the Group's policy not to make any donations to, or incur expenditure on behalf of political parties, other political organisations or independent election candidates and the Board does not intend to change this policy.

Donations totalling  $\pounds$ 9,000 (2015:  $\pounds$ 5,000) were made for various local charitable purposes.

# AT THE FORTHCOMING ANNUAL GENERAL MEETING THE FOLLOWING RESOLUTIONS WILL BE PROPOSED:

### DIVIDENDS

An interim dividend of 2.2p per ordinary share was paid on 8 January 2016. The directors are recommending a final dividend of 7.1p per ordinary share to be paid on 12 August 2016, subject to approval at the forthcoming Annual General Meeting of the Company, to shareholders on the register on 15 July 2016 making the total dividend for the year 9.3p (2015: 8.5p) per share. Full details of dividends in respect of the year ended 2 April 2016 are given in note 7 of the financial statements.

# DIRECTORS' AUTHORITY TO ALLOT SHARES

A resolution will be proposed to renew an existing authority which expires at the Annual General Meeting and gives the Directors authority to exercise the powers of the Company to allot un-issued shares.

# DIRECTORS POWER TO DISAPPLY PRE-EMPTION RIGHTS

A resolution will be proposed which disapplies statutory pre-emption rights on the allotment of shares by empowering the Directors to allot shares for cash without offering them to existing shareholders first.

## SUBSTANTIAL INTERESTS

Shareholdings in excess of 3% of the issued capital at 6 June 2016 were as follows: -

# NAME OF SHAREHOLDING

Cropper Family - Beneficial and Non Beneficial Interests

Willink Family - Beneficial and Non Beneficial Interests

Acland Family – Beneficial Interests

Miton Group Plc

Total

DW Pension Fund Ltd

#### Notes on Shareholding Table:

1. The Cropper, Willink and Acland families are related and are deemed to be acting in concert with a total holding of 39.0% holding in the Company.

# AUDITOR AND DISCLOSURE OF INFORMATION TO AUDITOR

Each Director, as at the date of this report, has confirmed that insofar as they are aware there is no relevant audit information (that is, information needed by the Company's auditor in connection with preparing their report) of which the Company's auditor is unaware, and they have taken all the steps that they ought to have taken as a Director in order to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

AGM resolutions will be proposed that KPMG LLP be and are hereby reappointed auditors of the Company and will hold office from the conclusion of this year's Annual General Meeting until the conclusion of next year's Annual General Meeting at which accounts are laid before the Company, and that their remuneration be fixed by the Directors.

NUMBER OF SHARES	% HOLDING	NOTE NO. BELOW
3,021,183	32.7	
526,032	5.7	
52,386	0.6	
3,599,601	39.0	1
931,613	10.1	
370,000	4.0	

### **DETAILS OF DIRECTORS' INTERESTS**

		AT 2 APRIL 2016		AT 28 M/	ARCH 2015
		ORDINARY SHARES	OPTIONS ON ORDINARY SHARES	ORDINARY SHARES	OPTIONS ON ORDINARY SHARES
DIRECTOR	INTEREST				
M A J Cropper	Beneficial	1,229,593	15,339	1,205,593	10,695
	Non-beneficial	559,571	-	660,826	-
P I Wild	Beneficial	7,142	76,700	1,143	78,872
I M Maddock	Beneficial	9,071	20,103	11,019	14,036
M Thompson	Beneficial	39,932	26,117	37,630	32,469
K D Watson	Beneficial	1,223	17,909	1,021	11,084
P J Willink	Beneficial	50,210	25,815	44,210	35,748
	Non-beneficial	1,132,408	-	1,132,408	-
D R Wilks	Beneficial	9,465	-	9,112	-
	Non-beneficial	96,958	-	101,255	-
J E Sharp	Beneficial	7,950	-	7,950	-
	Non-beneficial	96,958	-	101,255	-
D Mitchell	Beneficial	1,000	-	1,000	-
	Non-beneficial	96,958	-	101,255	-

# **DETAILS OF DIRECTORS' INTERESTS**

The Directors who served throughout the period are detailed in the Directors' Remuneration Report, and details of their interests in shares of the Company are listed above.

Any material related party transactions between the Directors and the Company are set out in the Notes to the Accounts.

Further information relating to the interests of the Directors regarding options on ordinary shares is given in the Directors' Remuneration Report.

Non-beneficial interests include shares held jointly as trustee with other Directors.

There have been no other material changes between the year-end and 27 June 2016.

Approved by the Board of Directors on 27 June 2016 and were signed on its behalf by

M A J Cropper, Chairman. Burneside Mills. Kendal.

# **DIRECTORS' REMUNERATION REPORT**

# THIS REPORT DETAILS THE DIRECTORS' REMUNERATION

# SERVICE CONTRACTS

The Chief Executive, the Group Finance Director, and the Chief Operating Officer are employed on rolling six month contracts. The Chairman and other Executive Directors are employed on rolling one year contracts.

Non-Executive Directors are employed on contracts of one month's notice by either side.

#### SALARIES AND FEES

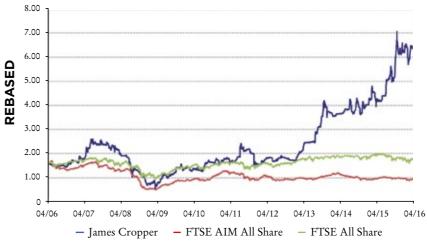
The remuneration and emoluments of Executive Directors and the Chairman are determined by the Remuneration Committee. The remuneration of the other Non-Executive Directors is agreed by the Group Board and they are not entitled to participate in pension schemes, bonus arrangements or share schemes. The basic salaries of the Directors are reviewed annually and take into consideration cost of living and overall accountability. Also considered is remuneration paid to senior executives in comparable public companies. This information is checked by reference to published surveys, but no formula is in place to determine any specific relationship.

The remuneration of senior management is discussed by the Chairman of the Remuneration Committee and the Chief

# COMPARISON OF FIVE YEAR CUMULATIVE TOTAL SHAREHOLDER RETURN (TSR)

To enable shareholders to assess the Company's performance against the London Stock Exchange, the cumulative TSR for the period ended 2 April 2016 is shown in the graph below.

# TOTAL SHAREHOLDER RETURN



- Executive and their recommendations endorsed by the Remuneration Committee.
- No Director can take part in the decision on his own salary or reward.

# **ANNUAL BONUS**

The Group operates an Executive Bonus Scheme which is structured to reward the Executive Directors if targets are achieved on budgeted earnings, yearly earnings improvement, and year on year working capital control. The total bonus payable to a director is capped at 25% of their contractual salary and is not pensionable.

The Executive Directors are also eligible to participate in the Employee Group Bonus Scheme ('the Scheme') and any beneficial interest they hold in Company shares in the Scheme is included in their beneficial holding of shares in the Directors' Report.

# **EMPLOYEE SHARE SCHEME**

The Group operates a Long Term Incentive Plan (LTIP) Scheme for the Executive Directors, of which details of the options granted and awarded are shown later in this Report. Other senior management personnel are entitled to participate in the LTIP Scheme.

The Group also operates a Save as You Earn Scheme (SAYE) for employees, and details of the SAYE options currently open for Executive Directors are also shown later in this Report.

- The FTSE All Share is deemed to be the most appropriate comparison in terms of performance. TSR is the total return to shareholders in terms of capital
- growth and dividends reinvested.

# DETAILS OF DIRECTORS' REMUNERATION

		.ARY FEES		NSATIC LOSS FFICE		EFITS				ISION OST	то	TAL
'AUDITED'	2016 £'000	2015 £'000	2016 £'000	2015 £'000	2016 £'000	2015 £'000	2016 £'000	2015 £'000	2016 £'000		2016 £'000	
EXECUTIVE												
M A J Cropper	73	72			8	10			3	3	84	85
P I Wild	174	170			51	55	39	20	11	11	275	256
J M Denman (retired July 2014)		34				7						41
N A Read (retired May 2014)		9		59		1				7		76
I M Maddock (appointed July 2014)	103	67			20	12	23	8	7	4	153	91
M Thompson	113	105			25	23	28	25	7	7	173	160
K D Watson	115	113			21	23	26	13	7	7	169	156
P J Willink	103	101			22	20	23	12	17	16	165	149
NON-EXECUTIVE												
D Mitchell	22	25									22	25
J E Sharp	27	25									27	25
D R Wilks	29	27									29	27
	759	748		59	147	151	139	78	52	55	1,097	1,091
HIGHEST PAID DIREC	TOR										2016	2015
											£'000	£'000
Aggregate emoluments											264	245
Pension cost											11	11

# DIRECTORS' PENSIONS

The Chief Executive and the Chairman are members of the Company's defined contribution scheme. Other Executive Directors are either members of the Company's defined benefit scheme or the Company's defined contribution scheme. Non-Executive Directors are not in any of the Company pension schemes.

The annual cost borne by the Company is shown above in the Directors' Remuneration table.

# LONG TERM INCENTIVE PLAN

Under the Plan, awards to acquire ordinary shares in the Company can be made to executive directors and employees of the Company and its subsidiaries selected by the Remuneration Committee.

Awards made during the financial year to 2 April 2016 under the Plan to executive directors were as follows:

	NUMBER AT 28 MARCH 2015	NUMBER GRANTED IN PERIOD	MID-MARKET PRICE (£) OF OPTIONS AWARDED	NUMBER EXERCISED IN PERIOD	OPTIONS LAPSED IN PERIOD	NUMBER AT 2 APRIL 2016
P I Wild	74,362	17,152	£5.083	11,594	7,730	72,190
M A J Cropper	10,695	4,644	£5.083	-	-	15,339
P J Willink	34,846	6,067	£5.083	16,000	-	24,913
I M Maddock	9,676	6,067	£5.083	-	-	15,743
M Thompson	32,469	6,648	£5.083	13,000	-	26,117
K D Watson	11,084	6,825	£5.083	-	-	17,909

The number of options that can be awarded to any participant in a financial year under the Plan, determined by reference to Company's 20 day average mid-market share price at the time of the award, is limited to a maximum of 50% of the participant's basic salary.

The LTIP awards are subject to the achievement of certain performance conditions, specific to each director, as set out below:

	EARNINGS PER SHARE CONDITIONS PERCENTAGE OF AWARD	EBITDA TARGETS CONDITIONS PERCENTAGE OF AWARD
P I Wild	60%	40%
M A J Cropper	60%	40%
P J Willink	100%	-
I M Maddock	100%	-
M Thompson	100%	-
K D Watson	100%	-

# 30 YEARS OF FUTURE TECHNOLOGIES

# A LANDMARK YEAR FOR TECHNICAL FIBRE PRODUCTS

#### (i) Earnings per share conditions

Awards will vest in full on the third anniversary of the Award provided the growth in the Company's earnings per share, adjusted for IFRS pension adjustments, between the preceding financial year end when the award was granted and the preceding financial year end when the grant is vested exceed the increase in retail price index plus 10% per annum;

Awards will vest at 10% on the third anniversary of the Award if the growth in the Company's earnings per share, adjusted for IFRS pension adjustments, between the preceding financial year end when the award was granted and the preceding financial year end when the grant is vested exceed the increase in retail price index plus 2.5% per annum;

Awards will vest proportionally between 10% and 100% on the third anniversary of the Award if the growth in the Company's earnings per share, adjusted for IFRS adjustments, between the preceding financial year end when the award was granted and the preceding financial year end when the grant is vested exceed the increase in retail price index by more than 2.5% but less than 10% per annum; and

Awards will lapse on the third anniversary of the Award if the growth in the Company's earnings per share, adjusted for IFRS pension adjustments, between the preceding financial year end when the award was granted and the preceding financial year end when the grant is vested, does not exceed the increase in retail price plus 2.5% per annum.

#### (ii) EBITDA target conditions

Awards will vest in full on the third anniversary of the Award if the third year EBITDA target as set out in the Company's 3 Year 2015 business plan has been met or exceeded;

Awards will vest at 30% on the third anniversary of the Award if at least 95% but less than 100% of the third year EBITDA target as set out in the Company's 3 Year 2015 business plan has been met or exceeded;

Awards will vest at 20% on the third anniversary of the Award if a least 90% but less than 95% of the EBITDA target as set out in the Company's 3 Year 2015 business plan has been met or exceeded; and

Awards will lapse on the third anniversary of the Award if less than 90% of the EBITDA target as set out in the Company's 3 Year 2015 business plan has been achieved.

# SAYE OPTIONS

The details of the SAYE options that are open to the Executive Directors at 2 April 2016 are as follows:

DATE OF SAYE GRANT	01 SEPTEMBER 2013	01 SEPTEMBER 2013	
Term of Option	3.25 years	5.25 years	
Exercise price	£1.9952 per share	£1.9952 per share	
Executive Director	No. of shares	No. of shares	Total Share Options available as at 2 April 2016
P I Wild	4,510	-	4,510
P J Willink	902	-	902
I M Maddock	-	4,360	4,360

On behalf of the Board.

**D R WILKS** Chairman of the Remuneration Committee 27 June 2016



### SPECIAL REPORT BY MARTIN THOMPSON, MANAGING DIRECTOR OF TFP

2016 marks 30 years since Technical Fibre Products Ltd became a registered company, created with a view to diversifying James Cropper PLC's product offering. In the years since, this objective has been achieved in more ways than one. Our technically advanced materials are used in applications far beyond those associated with Paper; ranging from aerospace to satellites, sporting goods, wind turbines and sports cars.

## **GROWTH STRATEGY**

Today, we remain a company very much focused on the future. This is demonstrated by a growth strategy which targets markets such as carbon composites and aerospace, predicted to show strong growth annually, with a strong focus on expanding into emerging markets such as China.

The forward thinking nature of the business is also evidenced in the recent investments both in capacity expansion and in innovative complementary technologies, as well as in the continued development of new materials to fulfil market need.

The last financial year has seen many significant advancements for TFP in capacity, technology and quality; creating a solid base for future growth.

### EACH YEAR BRINGS NEW AND DIVERSE APPLICATIONS FOR OUR PRODUCTS -THE LIGHTEST WEIGHT AND HIGHEST QUALITY NONWOVENS IN THE WORLD

The applications of our products are increasingly diverse and this year has been no exception, with TFP's wet-laid nonwovens making it into space on NASA's Jason-3 satellite, as well as being used in (literally) more down to earth applications such as fuel cells, bikes, bridge de-icing, premium cars and hockey sticks.





# AS9100 AEROSPACE ACCREDITATION - RAISING OUR PROFILE IN STRATEGICALLY IMPORTANT MARKETS

Other key applications are in Aerospace and Defence; strategically important markets for TFP. At present over 30% of sales come from this sector and this share is projected to grow.

To support this, TFP achieved the prestigious AS9100 Aerospace accreditation in January 2016. This is a stringent quality standard which demonstrates to the industry that TFP has the knowledge and experience necessary to satisfy the demanding processes & regulatory controls required specifically by Aerospace manufacturers. Achieving this underpins TFP's global reputation as the go to specialist in developing nonwovens for the highly technical and challenging applications synonymous with the Aerospace and Defence industries.



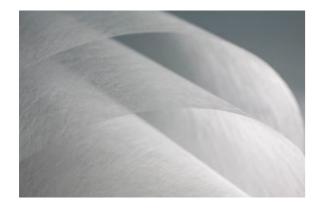
# SPOTLIGHT ON TFP

# INVESTING IN FUTURE TECHNOLOGIES

TFP's manufacturing capability is not limited to nonwovens; the company has recently developed and implemented a number of innovative new complementary technologies.

These include a nanocoating line, which is the first commercial facility of it's kind in the world. The line is designed to coat materials with nanoscale particles, such as carbon nanotubes, which can impart additional functionality to a nonwoven or improve performance. A further new technology, also based in Schenectady NY, is a particle plating line, developed to functionalise particles using advanced plating methods.





# DOUBLING CAPACITY AND INCREASING CAPABILITY - DRIVEN BY SALES GROWTH

Last, and certainly not least, the year has also seen the installation and commissioning of a new state of the art manufacturing line.

The third line was formally opened at the 170th event by Sir James Cropper and effectively doubles TFP's production capacity. This was a necessary step to meet rapidly increasing demand and facilitate further sales growth.

The new state of the art line is based on the current proprietary design, but has been engineered to extend not just capacity but capability as well. With improved control over drying, a high-tech automatic reel up to enable continuous running and an increase in production width to over 2 metres, the new line provides both enhanced process control and enables TFP to access new markets.



## **NEW DEVELOPMENTS IN NONWOVENS**

TFP's knowledge and expertise in developing new nonwovens is second to none. It is this capability to design materials to meet a specific processing, aesthetic or performance need that sets TFP apart from competitors.

New developments for 2015/16 included an extended range of lightweight thermoplastic veils, developed for composite toughening. Their effectiveness has been validated by a study at the University of Manchester and demand for these materials is driven by a variety of industries ranging from aerospace to sporting goods.





Spotlight on Technical Fibre Products

**NEW HORIZONS** 

TFP NONWOVENS IN SPACE

Financial Statements

# **FINANCIAL STATEMENTS**

**"THE APPLICATIONS OF** OUR PRODUCTS ARE INCREASINGLY DIVERSE AND THIS YEAR HAS BEEN NO EXCEPTION, WITH TFP'S WET-LAID NONWOVENS MAKING IT INTO SPACE ON NASA'S JASON-3 SATELLITE, AS WELL AS BEING USED IN (LITERALLY) MORE DOWN TO EARTH APPLICATIONS SUCH AS FUEL CELLS, BIKES, BRIDGE DE-ICING, PREMIUM CARS AND HOCKEY STICKS."

MARTIN THOMPSON MANAGING DIRECTOR TECHNICAL FIBRE PRODUCTS

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# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF JAMES CROPPER PLC

We have audited the financial statements of James Cropper PLC for the 53 weeks ended 2 April 2016 set out on pages 60 to 88. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the EU and, as regards the parent company financial statements, as applied in accordance with the provisions of the Companies Act 2006.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 44, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit, and express an opinion on, the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

#### Opinion on financial statements

In our opinion:

- the financial statements give a true and fair view of the state of the group's and of the parent company's affairs as at 2 April 2016 and of the group's profit for the year then ended;
- the group financial statements have been properly ٠ prepared in accordance with IFRSs as adopted by the EU;
- the parent company financial statements have been properly prepared in accordance with IFRSs as adopted by the EU and as applied in accordance with the provisions of the Companies Act 2006; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified ٠ by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Michael Frankish

for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants Edward VII Quay Navigation Way Preston PR2 2YF

27 June 2016

# JAMES CROPPER PLC

# **GROUP STATEMENT OF COMPREHENSIVE INCOME**

		53 week period to 2 April 2016 Continuing Operations	53 week period to 2 April 2016 Exceptional Items	53 week period to 2 April 2016 Total	52 week period to 28 March 2015 Total
	Note	£'000	£'000	period to 2 April 2016	£'000
Continuing Operations					
Revenue	2	87,920		87,920	83,052
Other income		505	1,000	1,505	314
Changes in inventories of finished goods and work in progress		1,771		1,771	252
Raw materials and consumables used		(35,795)		(35,795)	(34,415)
Energy costs		(4,519)		(4,519)	(5,186)
Employee benefit costs	20	(25,155)		(25,155)	(22,607)
Depreciation and amortisation	4	(2,306)		(2,306)	(2,502)
Other expenses		(16,996)		(16,996)	(15,427)
Exceptional costs			(1,765)	(1,765)	-
Operating Profit	2	5,425	(765)	4,660	3,481
Interest payable and similar charges	3	(793)		(793)	(906)
Interest receivable and similar income	3	1		1	-
Profit before taxation	4	4,633	(765)	3,868	2,575
Tax expense	5	(724)	(150)	(874)	(694)
Profit for the period		3,909	(915)	2,994	1,881
Earnings per share - basic	6			32.6p	20.8p
Earnings per share - diluted	6			31.8p	20.1p

# OTHER COMPREHENSIVE INCOME

Profit for the period		3,909	(915)	2,994	1,881
Items that are or may be reclassified to profit or loss					
Foreign currency translation Items that will never be reclassified to profit or loss		114		114	(47)
Retirement benefit liabilities – actuarial gains/(losses) Deferred tax on actuarial gains/losses on	17	6,554		6,554	(3,244)
retirement benefit liabilities	18	(1,488)		(1,488)	560
Income tax on other comprehensive income	5	77		77	214
Other comprehensive expense for the year		5,257		5,257	(2,517)
Total comprehensive income for the period attributable to equity holders of the Company		9,166	(915)	8,251	(636)

# JAMES CROPPER PLC STATEMENT OF FINANCIAL POSITION

#### Group As at 2 April 2016 Note £'000 Assets Intangible assets 123 8 Property, plant and equipment 23,650 9 Investments in subsidiary undertakings 10 \_ Deferred tax assets 18 78 Total non- current assets 23,851 11 14,102 Inventories Trade and other receivables 12 19,595 Cash and cash equivalents 3,186 Current tax assets \_ Total current assets 36,883 Total assets 60,734 Liabilities Trade and other payables 13 15,067 Other financial liabilities 14 -Loans and borrowings 15 3,886 Current tax liabilities 613 Total current liabilities 19,566 Long-term borrowings 15 6,605 Retirement benefit liabilities 17 7,870 Total non-current liabilities 14,475 Total liabilities 34,041 Equity Share capital 19 2,306 Share premium 1,079 Translation reserve 378 Reserve for own shares (343) 23,273 Retained earnings Total shareholders' equity 26,693 Total equity and liabilities 60,734

The financial statements on pages 60 to 88 were approved by the Board of Directors on 27 June 2016 and were signed on its behalf by:

M A J Cropper Chairman Company Registration No: 30226

Group As at 28 March 2015 £'000	Company As at 2 April 2016 £'000	Company As at 28 March 2015 £'000
297	54	184
21,707	1,752	1,703
-	7,350	7,350
1,174	1,609	2,878
23,178	10,765	12,115
13,089	-	-
15,717	38,792	31,399
2,721	642	1,903
-	261	290
31,527	39,695	33,592
54,705	50,460	45,707
12,445	18,075	13,910
-	-	-
2,720	74	1,139
130	-	-
15,295	18,149	15,049
6,106	4,094	1,104
14,442	7,870	14,442
20,548	11,964	15,546
35,843	30,113	30,595
2,292	2,306	2,292
1,034	1,079	1,034
264	-	-
(269)	-	-
15,541	16,962	11,786
18,862	20,347	15,112
54,705	50,460	45,707

**STATEMENT OF CASH FLOWS** For the period ended 2 April 2016 (2015: for the period ended 28 March 2015)

	Group 2016 £'000	Group 2015 £'000	Company 2016 £'000	Company 2015 £'000
Cash flows from operating activities				
Net profit	2,994	1,881	438	1,643
Adjustments for:				
Tax	874	694	(7)	225
Depreciation and amortisation	2,306	2,502	196	237
Net IAS 19 pension adjustments within SCI	1,305	919	1,305	919
Past service pension deficit payments	(1,323)	(1,362)	(1,323)	(1,362)
Foreign exchange differences	(166)	41	(65)	71
(Profit)/loss on disposal of property, plant and equipme	ent -	(2)	-	6
Net bank interest income & expense	326	405	(847)	(1,171)
Share based payments	274	155	274	155
Dividends received from Subsidiary Companies	-	-	(3,500)	(2,800)
Changes in working capital:				
(Increase) / decrease in inventories	(1,021)	236	-	-
(Increase) / decrease in trade and other receivables	(3,861)	196	(2,819)	(4,132)
Increase in trade and other payables	2,770	3,043	4,723	3,726
Interest received	2	-	914	1,265
Interest paid	(333)	(414)	(66)	(103
Tax paid	(429)	(448)	(429)	(448
Net cash generated from / (used by) operating activity	ties 3,718	7,846	(1,206)	(1,769)
Cash flows from investing activities				
Purchase of intangible assets	(133)	(136)	(125)	(136
Purchases of property, plant and equipment	(3,953)	(2,483)	(125)	(81)
Proceeds from sale of property, plant and equipment	-	41	-	428
Dividends received	-	-	3,500	2,800
Net cash (used in) / generated from investing activitie	s (4,086)	(2,578)	3,250	3,011
Cash flows from financing activities				
Proceeds from issue of ordinary shares	59	168	59	168
Proceeds from issue of new loans	4,790	-	4,000	-
Repayment of borrowings	(3,284)	(2,497)	(2,075)	(1,328)
Issue of inter-company loans	-	-	(4,574)	2,333
Purchase of LTIP investments	(74)	(167)	-	-
Dividends paid to shareholders	(772)	(708)	(772)	(708)
Net cash (used in) / generated from financing activities	5 719	(3,204)	(3,362)	465
Net increase / (decrease) in cash and cash equivalen	ts 351	2,064	(1,318)	1,707
Effect of exchange rate fluctuations on cash held	114	(35)	57	(61)
Net increase / (decrease) in cash and cash equivalent	ts 465	2,029	(1,261)	1,646
Cash and cash equivalents at the start of the period	2,721	692	1,903	257
Cash and cash equivalents at the end of the period	3,186	2,721	642	1,903
Cash and cash equivalents consists of:				
Cash at bank and in hand	3,186	2,721	642	1,903

GROUP

All figures in £'000

	Share capital	Share premium	Translation reserve	Own Shares	Retained earnings	Total
29 March 2014	2,243	915	311	(102)	16,907	20,274
Profit for the period	-	-	-	-	1,881	1,881
Exchange differences	-	-	(47)	-	-	(47)
Actuarial losses on retirement benefit liabilities (net of deferred tax)	-	-	-	-	(2,684)	(2,684)
Other comprehensive income tax	-	-	-	-	214	214
Total other comprehensive income	-	-	(47)	-	(2,470)	(2,517)
Dividends paid	-	-	-	-	(708)	(708)
Share based payment charge	-	-	-	-	156	156
Tax on share options	-	-	-		(225)	(225)
Proceeds from issue of ordinary shares	49	119	-	-	-	168
Consideration paid for own shares	-	-	-	(167)	-	(167)
Total contributions by and distributions to owners of the Group	49	119	-	(167)	(777)	(776)
At 28 March 2015	2,292	1,034	264	(269)	15,541	18,862
Profit for the period	-	-	-	-	2,994	2,994
Exchange differences	-	-	114	-	-	114
Actuarial gains on retirement benefit liabilities (net of deferred tax)	-	-	-	-	5,066	5,066
Other comprehensive income tax	-	-	-	-	77	77
Total other comprehensive income	-	-	114	-	5,143	5,257
Dividends paid	-	-	-	-	(772)	(772)
Share based payment charge	-	-	-	-	274	274
Tax on share options	-	-	-	-	135	135
Proceeds from issue of ordinary shares	14	45	-	-	-	59
Distribution of own shares	-	-	-	42	(42)	-
Consideration paid for own shares	-	-	-	(116)	-	(116)
Total contributions by and distributions	14	45	-	(74)	(405)	(420
to owners of the Group	11	15		(, , ,	()	(,

STATEMENT OF CHANGES IN EQUITY

### STATEMENT OF CHANGES IN EQUITY

### COMPANY

#### All figures in £'000

	Share capital	Share premium	Retained earnings	Total
At 29 March 2014	2,243	915	13,391	16,549
Profit for the period	-	-	1,643	1,643
Actuarial losses on retirement benefit liabilities (net of deferred tax)	-	-	(2,684)	(2,684)
Other comprehensive income tax	-	-	214	214
Total other comprehensive income	-	-	(2,470)	(2,470)
Dividends paid	-	-	(708)	(708)
Share based payment charge	-	-	155	155
Tax on share options	-	-	(225)	(225)
Proceeds from issue of ordinary shares	49	119	-	168
Total contributions by and distributions to owners of the Group	49	119	(778)	(610)

At 28 March 2015	2,292	1,034	11,786	15,112
Profit for the period	-	-	438	438
Actuarial gains on retirement benefit liabilities (net of deferred tax)	-	-	5,066	5,066
Other comprehensive income tax	-	-	77	77
Total other comprehensive income	-	-	5,143	5,143
Dividends paid	-	-	(772)	(772)
Share based payment charge	-	-	274	274
Tax on share options	-	-	135	135
Proceeds from issue of ordinary shares	14	45	-	59
Distribution of own shares	-	-	(42)	(42)
Total contributions by and distributions to owners of the Group	14	45	(405)	(346)
At 2 April 2016	2,306	1,079	16,962	20,347

## **1. ACCOUNTING POLICIES**

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Basis of preparation

The accounting "year" for the Group is a 53 week accounting period ending 2 April 2016, (2015: 52 week accounting period ended 28 March 2015).

Throughout these notes, the following references apply:

The Statement of Comprehensive Income is referenced as "SCI"

The Statement of Financial Position is referenced as "SFP"

Both the parent company financial statements and the Group financial statements have been prepared and approved by the directors in accordance with International Financial Reporting Standards as adopted by the EU ("Adopted IFRSs"). On publishing the parent company financial statements here together with the Group financial statements, the Company is taking advantage of the exemption in s408 of the Companies Act 2006 not to present its individual Statement of Comprehensive Income and related notes that form a part of these approved financial statements.

### Use of estimates and judgements

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and judgements that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of the amount, event or actions, actual results ultimately may differ from those estimates.

The following policies and accompanying notes are where the assumptions and judgements made by management could have an impact on the Group's consolidated financial statements.

#### Note 9 Property, plant and equipment

It is the Group's policy to depreciate categories within property, plant and equipment on a straight line basis over their estimated useful lives. A key element of this policy is the estimate of the useful life applied to each category of asset which in turn determines the annual depreciation charge. Variations in asset lives could affect Group profit through an increase or decrease in the depreciation charge.

#### Note 11 Inventories

In the course of normal trading activities management uses it's judgement to establish the net realisable value of it's stocks. Provisions are established for obsolete or slow moving stocks, based on past practice, current conditions and aged inventory facts available to management.

#### Note 12 Trade receivables

In estimating the collectability of trade receivables judgement is required and the policies in regard to credit risk are further described in note 16.2.

#### Note 17 Retirement benefits

Assumptions used in the calculation of the Group's retirement liability have the biggest impact on these financial statements and are detailed in note 17.

#### Impairment of assets

At each reporting date, the Group assesses whether there is any indication that an asset may be impaired. Where an indicator of impairment exists, the Group makes an estimate of recoverable amount. Where the carrying value of an asset exceeds its recoverable amount the asset is written down to its recoverable amount. Recoverable amount is the higher of fair value less costs to sell and value in use and is deemed for an individual asset. If the asset does not generate cash flows that are largely independent of those from other assets or groups of assets, the recoverable amount of the cash generating unit to which the asset belongs is determined. Discount rates reflecting the asset specific risks and the time value of money are used for the value in use calculation.

#### Basis of consolidation

The financial statements of the Group consolidate the accounts of the company and those of its subsidiary undertakings. No subsidiaries are excluded from consolidation. The results and cash flows of subsidiary undertakings acquired are included from the effective date of acquisition. Intragroup balances and any unrealised income and expenses arising from intra-group transactions are eliminated in preparing the consolidated financial statements.

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. In assessing control, the Group takes into consideration potential voting rights that are currently exercisable. The acquisition date is the date on which control is transferred to the acquirer. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

#### Revenue recognition

Revenue is recognised when the significant risks and rewards of ownership have been transferred to the customer. For the majority of customers this is when delivery has been made or specifically when title has passed, the point at which title passes varying in accordance with the terms and conditions of trade. Revenue is recognised when the amount of the revenue and related costs can be measured reliably and the collectability of the related receivables is reasonably assured.

Revenue is measured at the fair value of the amount received or receivable which is arrived at after deducting trade rebates, customer returns and value added tax. Shipping and handling costs, such as freight to our customers' destination are included in cost of sales. These costs, when included in the sales price charged for our products are recognised in net sales.

#### Operating segments

IFRS 8 Operating Segments has been adopted by the Group and requires that entities reflect the 'management approach' to reporting the financial performance of it's operating segments. Management has determined the segments that are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker, identified as the Executive Committee that makes strategic decisions. The committee considers the business principally via the four main operating segments. Operating segments are those components of the Group that are engaged in providing a group of related products that are subject to risks and returns that are different to other operating segments. Geographical areas

are components where the eventual product destination is in a particular geographic environment which is subject to risks and returns that are different from other such areas. Costs are allocated to segments based on the segment to which they relate. Central costs are recharged on an appropriate basis.

Management responsibility and reporting for the two paper subsidiaries has been merged into one operating segment referred to as Paper products in order to achieve greater customer and operational synergies.

#### Foreign currencies

Transactions in foreign currencies are translated at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the Statement of Financial Position date are translated at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the Statement of Comprehensive Income. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

The assets and liabilities of foreign operations are translated at foreign exchange rates ruling at the Statement of Financial Position date. The revenues and expenses of foreign operations are translated at an average rate for the period where this rate approximates to the foreign exchange rates ruling at the dates of the transactions. Exchange differences arising from translation of foreign operations are taken directly to the translation reserve; they are released into the Statement of Comprehensive Income upon disposal.

The portion of gain or loss on foreign currency borrowings that are used to hedge a net investment in a foreign operation, that is determined to be an effective hedge, is included as a movement in the cumulative translation reserve. On subsequent disposal such gains or losses will form part of the profit/loss on disposal within the Statement of Comprehensive Income. Any ineffective portion is recognised immediately in the Statement of Comprehensive Income.

#### Research and development

Research expenditure is recognised as an expense as incurred. Costs incurred on development projects (relating to the design and testing of new or improved products) are recognised as intangible assets when the IAS 38 conditions are met. Other development expenditures are recognised as an expense as incurred. Development costs with a finite useful life that have been capitalised are amortised from the commencement of the commercial production of the product on a straight-line basis over the period of its expected benefit, not exceeding 5 years.

#### Retirement benefits

The Group operates various pension schemes. The schemes are generally funded through payments to trusteeadministered funds, determined by periodic actuarial valuations. The Group has both defined benefit and defined contribution plans. A defined benefit plan is a pension plan that defines an amount of pension benefit that an employee will receive on retirement. A defined contribution plan is a pension plan under which the Group pays fixed contributions.

IAS19R has been adopted for periods beginning on or after 1 January 2013. Remeasurements arising from defined benefit plans comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest). The Group recognises them

immediately in other comprehensive income and all other expenses related to defined benefits in employee benefit expenses in profit or loss.

When the benefits of a plan are changed, or when a plan is curtailed, the portion of the change benefit related to past service by employees, or the gain or loss on curtailment, is recognised immediately in profit or loss when the plan amendment or curtailment occurs.

For defined contribution plans, the Group pays agreed contributions to the schemes. The Group has no further payment obligations once the contributions have been paid. The contributions are recognised as an employee benefit expense when they are due.

#### Share based payments

Options granted to employees are recognised as employee expenses based on fair value at grant date, with a corresponding increase in equity, over the period in which the employees become unconditionally entitled to the options. The fair value of the options granted is measured using an option valuation model, taking into account the terms and conditions upon which the options were granted. The amount recognised as an expense is adjusted to reflect the actual number of share options that vest except where forfeiture is due only to share prices not achieving the threshold for vesting.

The group has a wholly owned subsidiary EBT Limited, which is a trustee of an Employee Benefit Trust in favour of former, current and future employees of James Cropper PLC and its subsidiaries. Its purpose is to acquire market shares in James Cropper PLC, with the intention that these should be made available to such employees on such terms or basis as the trustee of the Employee Trust so decides, and includes the granting of awards under a long term incentive plan. Transactions of the Company-sponsored EBT trust are treated as being those of the Company and are therefore reflected in the parent company and financial statements. In particular, the trust's purchases and sales of shares in their Company are debited and credited directly to equity.

#### Intangible fixed assets

Intangible assets are stated at cost less accumulated amortisation and accumulated impairments losses, if any. The following useful lives have been determined for intangible assets.

Trade secrets such as processes or unique recipes	10 years	
Computer software	3 - 10 years	
Emission Allowances	0 – 1 year	
(refer to note below on Emissions trading scheme for policy)		

Property plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation. Depreciation is provided on all property, plant and equipment, other than freehold land, at rates calculated to write off the cost less residual value of each asset evenly over its expected useful life, as follows:

Freehold land and buildings	14 – 40 years
Plant and machinery	4 – 20 years

Residual values and useful lives are reviewed annually.

#### Inventories

Inventories are stated at the lower of cost and net realisable value. The cost of finished goods and work in progress comprises design costs, raw materials, direct labour, other direct costs and related production overheads (based on normal operating capacity). It excludes borrowing costs. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses. Engineering spares are included within inventories.

#### Emissions trading scheme

The Group's power generation facilities became subject to the European Union Emission Trading Scheme ("EUETS") as from 1 January 2008. The Group is permitted to emit an average of 16,000 tonnes of carbon dioxide per calendar year up to the year ended 31 Dec 2020. Credits for this quantum are issued to the Group free of charge by HM Government. The Group has adopted an accounting policy which recognises the emission allowances as an intangible asset and an associated liability. The intangible asset is valued at the market price on the date of issue. The liability is valued at the market price on the date of issue up to the level of allocated allowances held. Should emissions exceed the annual allowance any excess of liability above the level of the allowances held is valued at the market price ruling at the Statement of Financial Position date and charged against operating profit. Un-utilised allowances are maintained against a potential future shortfall. When allowances are utilised both the intangible asset and liability are amortised to the Statement of Comprehensive Income. Up until the 31 December 2012 the Group's emissions were in line with its permitted EUETS allowance and hence there was no impact on profit. After entering phase 3 of the EUETS annual emissions in a calendar year are now expected to exceed allowances received and the impact is taken to the SCI under "Other expenses". At 2 April 2016 the intangible asset was valued at £20,000 (2015 £59,000) and the associated liability at £20,000 (2015 £59,000). The liability is categorised under current liabilities.

#### Grants

Capital grants are credited to a deferral account and released to income over the expected useful lives of the relevant assets. Grants of a revenue nature are credited to the Statement of Comprehensive Income in the period to which they relate.

#### Leasing

Leases are classified as finance leases at inception where substantially all of the risks and rewards of ownership are transferred to the Group. Assets classified as finance leases are capitalised on the Statement of Financial Position and are depreciated over the expected useful life of the asset. The interest element of the rental obligation is charged to the Statement of Comprehensive Income over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding. Operating lease payments are charged to the Statement of Comprehensive Income in the appropriate period.

#### Taxation

Tax on the Statement of Comprehensive Income for the year comprises current and deferred tax. Tax is recognised in the Statement of Comprehensive Income, according to the accounting treatment of the related transaction.

Deferred tax is provided on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation

purposes. The following temporary differences are not provided for: the initial recognition of goodwill; the initial recognition of assets or liabilities that affect neither accounting nor taxable profit other than in a business combination, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the Statement of Financial Position date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.

Research & development tax credit Research and development expenditure credit (RDEC) is recognised within other operating income.

#### Financial instruments

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value at each Statement of Financial Position date. The resulting gain or loss on re-measurement is recognised in the Statement of Comprehensive Income, unless hedge accounting is applicable. There were no material balances at the year end.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivable. They are included in current assets, except those with maturities greater than twelve months after the Statement of Financial Position date, which are classified as non-current assets. Loans and receivables are included within trade and other receivables in the Statement of Financial Position.

The fair value of financial instruments traded in active markets is based on quoted market prices at the Statement of Financial Position date.

#### Investments

Trade investments are stated at cost less any impairment in value.

The Group's share of the profit is included in the Statement of Comprehensive Income on the equity accounting basis.

#### Cash and cash equivalents

Cash and cash equivalents includes cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown as borrowings within current liabilities on the Statement of Financial Position. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose only of the Statement of Cash Flows.

#### Borrowing costs

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in the Statement of Comprehensive Income over the period of the borrowings using the effective interest method.

#### Interest

Interest is recognised in the Statement of Comprehensive Income on an accruals basis using the effective interest method.

#### Trade receivables

Trade receivables are recorded at their initial fair value after appropriate revision of impairment.

#### Trade payables

Trade payables are stated at their fair value.

#### **Capital Management**

Group and Company's capital includes share capital, reserves and retained earnings. The Group and Company's policy is to maintain the ability to continue as a going concern, in order to provide returns to the shareholder and benefits to other stakeholders. The Group, and Company, invest in financial assets that will provide an adequate level of return to the shareholder commensurate with the level of risk.

The Group and Company manages the capital structure and adjusts this in light of the changes in the economic conditions and risk associated with the underlying assets. In order to maintain or adjust the capital structure, the Group and Company may adjust the amount of any dividend paid to the shareholder, return capital to the shareholder, issues new shares, or sell assets to reduce debt. Details of borrowings can be seen in note 15 and share holdings can be referred to in note 19. The Group, and Company, are not subject to any externally imposed capital requirements. There have been no material changes in the management of capital during the period.

#### Going Concern

The directors have prepared the accounts for James Cropper PLC on a going concern basis. See the Report of the Directors section for the basis of the going concern assumption.

#### Exceptional items

Provisions for insurance deductibles, uninsured costs and insurance risks have been recorded in a separate column on the face of the Statement of Comprehensive Income, along with the grant awarded by Cumbria Local Enterprise Partnership and Cumbria County Council, following the effects of Storm Desmond. The grant has been recorded in Other Income and the insurance deductibles and provisions recorded in Exceptional Costs.

New standards and interpretation not applied A number of new standards, amendments to standards and interpretations have been issued during the year ended 2 April 2016 but are not yet effective, and therefore have not yet been adopted by the Group.

IFRS 9 'Financial Instruments' is applicable from 2018. If endorsed, this standard will simplify the classification of financial assets for measurement purposes, but is not anticipated to have a significant impact on the financial statements.

Amendments to IAS12 'Recognition of Deferred Tax Assets for Unrealised Losses' have not yet been endorsed but the IASB effective date will be 1 January 2017.

Amendments to IAS1 'Presentation of Financial Statements' was endorsed on 18 December 2015. It is not expected that there will be any significant change to current practice, but should facilitate improved financial statement disclosures. The Group continues to monitor the potential impact of other new standards and interpretations which may be endorsed by the European Union and require adoption by the Group in future reporting periods.

The Group does not consider that any other standards, amendments or interpretations issued by the IASB, but not yet applicable, will have a significant impact on the financial statements.

#### 2. SEGMENTAL REPORTING

IFRS 8 Operating Segments - requires that entities adopt the 'management approach' to reporting the financial performance of its operating segments. Management has determined the segments that are reported in a manner consistent with the internal reporting provided to the chief operating decisionmaker, identified as the Executive Committee that makes strategic decisions. The committee considers the business principally via the four main operating segments, principally based in the UK:

#### • James Cropper Paper Products: comprising:

- JC Speciality Papers relates to James Cropper Speciality Papers a manufacturer of specialist paper and boards.
- JC Converting relates to James Cropper Converting - a converter of paper.
- James Cropper 3D Products a manufacturer of moulded fibre products.
- **Technical Fibre Products** a manufacturer of advanced materials.
- Group Services comprises central functions providing services to the subsidiary companies.

"Eliminations" refers to the elimination of inter-segment revenues, profits and investments. "Trading Operating Profit before Interest" refers to profits prior to other income and expenditure and the IAS 19 pension adjustment. The "IAS 19 pension adjustment" refers to the impact on operating profits of the pension schemes' operating costs, as described in the IAS 19 section of the Financial Review. "Interest Expense" incorporates the IAS 19 pension impact of the pension schemes' finance costs, as described in the IAS 19 section of the Financial Review. The net IAS 19 pension adjustments to Operating profit and interest can be seen in the Summary of Results "Profit before tax" is consistent with that reported in the Statement of Comprehensive Income. Inter segment transactions are performed in the normal course of business and at arms length.

#### 2. SEGMENTAL REPORTING (CONTINUED)

Period Ended 2 April 2016			m 1 · 1	0	0.1	<b>T</b> 1' ' '	<b>•</b> • •
	James Cropper Paper	James Cropper 3D	Technical Fibre Products	Group Services	Other	Eliminations	Continuing Operations
	Paper Products	Products					
	£'000	£'000	£'000	£'000	£'000	£'000	£'000
Revenue							
- External	69,182	-	17,988	-	-	-	87,170
- Business Income Insurance Note	~ /	-	750	-	-	-	750
	69,182	-	18,738	-	-	-	87,920
Segment Profit							
Trading Operating Profit before Interest	2,592	(438)	5,904	(2,608)	-	49	5,499
IAS 19 Pension adjustments to profit	-	-	-	(839)	-	-	(839)
Operating Profit	2,592	(438)	5,904	(3,447)	-	49	4,660
Interest Expense	-	-	-	-	-	-	(793)
Interest Income	-	-	-	-	-	-	1
Profit before tax	-	-	-	-	-	-	3,868
Tax on profit for year	-	-	-	-	-	-	(874
Profit for the year	-	-	-	-	-	-	2,994
Total Assets	52,295	2,739	37,745	50,460	1,990	(84,495)	60,734
Total Liabilities	(41,390)	(3,099)	(34,037)	(30,113)	(343)	74,941	(34,041)
Period ended 28 March 2015	James	James	Technical	Group	Other	Eliminations	Continuing
	Cropper	Cropper	Fibre	Services	Other	Liiiiiiiatioiis	Operations
	Paper Products	3D Products	Products				
	£'000	£'000	£'000	£'000	£'000	£'000	£'000
n							
Revenue							
External	68,505	-	14,547	-	-	-	83,052
- External	68,505	-	14,547	-	-	-	83,052
- External Segment Profit Trading Operating Profit		-		-	-	-	
- External Segment Profit Trading Operating Profit before Interest	68,505 2,419	-	14,547 2,719	- (1,184)	-	- (55)	83,052 3,899
- External Segment Profit Trading Operating Profit before Interest IAS 19 Pension adjustments		-		- (1,184) (418)	-	(55)	3,899
- External Segment Profit Trading Operating Profit before Interest IAS 19 Pension adjustments to profit	2,419	-		× - ,	-	. ,	3,899 (418
- External Segment Profit Trading Operating Profit before Interest IAS 19 Pension adjustments to profit Operating Profit	2,419	-	2,719	(418)	-	-	3,899 (418 3,481
- External Segment Profit Trading Operating Profit before Interest IAS 19 Pension adjustments to profit Operating Profit Interest Expense	2,419	-	2,719	(418)	-	-	3,899 (418 3,481
- External Segment Profit Trading Operating Profit before Interest IAS 19 Pension adjustments to profit Operating Profit Interest Expense Interest Income	2,419	-	2,719	(418)	-	-	3,899 (418 3,481 (906
- External Segment Profit Trading Operating Profit before Interest IAS 19 Pension adjustments to profit Operating Profit Interest Expense Interest Income Profit before tax	2,419	-	2,719	(418)	-	-	3,899 (418 3,481 (906 - 2,575
- External Segment Profit Trading Operating Profit before Interest IAS 19 Pension adjustments to profit Operating Profit Interest Expense Interest Income Profit before tax Tax on profit for year	2,419	-	2,719	(418)	-	-	3,899 (418 3,481 (906 - 2,575 (694
	2,419		2,719	(418)		-	

#### 2. SEGMENTAL REPORTING (CONTINUED)

The group's country of domicile is the UK. Revenue from external customers is based on the customer's location. Non - current assets are based on the location of the assets and exclude financial assets and post - employment benefit net assets.

		Revenues from external customers		rent assets	
	2016 £'000	2015 £'000	2016 £'000	2015 £'000	
UK	42,852	44,083	21,224	20,863	
Europe	17,781	15,016	-	-	
Asia	6,510	7,193	-	1	
The Americas	18,244	14,631	2,627	2,314	
Australasia	1,220	1,595	-	-	
Africa	563	534	-	-	
Total	87,170	83,052	23,851	23,178	

(1) Business Income Insurance covers the loss of income that the business suffered after Storm Desmond. It is designed to put the business in the same financial position it would have been in if no loss had occurred.

#### **3. FINANCE COSTS**

	2016	2015
	£'000	£'000
Interest expense		
Interest payable on bank borrowings	188	229
Interest payable on finance leases	139	176
Expected return on pension scheme assets	(3,042)	(3,309)
Interest on pension scheme liabilities	3,508	3,810
Total interest expense	793	906
Interest income		
Other Interest received	1	-
Total interest income	1	-
Finance costs – net	792	906

## **4. PROFIT BEFORE TAX**

		2016 £'000	2015 £'000
The following items have been charged / (credited) in arriving at profit be	fore tax:		
Staff costs		25,155	22,607
Depreciation of property, plant and equipment	- owned assets	1,753	1,926
	- leased assets	381	395
	- amortisation of intangibles	172	182
Profit on disposal of fixed assets		-	(2)
Other operating lease rentals payable	- plant & machinery	163	138
Repairs and maintenance expenditure on property, plant and equipment		4,540	3,757
Research & development tax credits		(130)	(128)
Government grants received		(73)	(136)
Research and development expenditure		1,765	1,281
Exceptional income - grant received to alleviate impact of flood		(1,000)	-
Exceptional costs - provisions for uninsured losses and risks		1,765	-
Sale of PMD online business		(250)	-
Foreign exchange differences		(247)	17
Trade receivables impairment		150	11
Government grants relate to assistance received for research projects and t	he development of new technolog	y.	
The exceptional items relate to additional income / costs arising as a conse the aftermath of Storm Desmond in December 2015.	quence of the flood the impacted	the Group fo	ollowing

Services Provided by the Group's Auditor and network firms During the year the group obtained the following services from the group's auditor at costs as detailed below:

#### Audit Services

- Fees payable to the company's auditor for the audit of parent of

#### Other services

- Remuneration payable to the company's auditor for the auditin of the company pursuant to legislation (including that of count
- Fees in respect of debt strategy assessment
- Fees in respect of pension matters
- Fees in respect of other assurance services

8		
	2016 £'000	2015 £'000
company and consolidated accounts	18	18
ing of subsidiary accounts and associates ntries and territories outside Great Britain)	53	44
	-	25
	25	-
	18	11
	114	98

## 5. TAXATION

#### Analysis of charge in the period

Continuing operations	Note	2016 £'000	2015 £'000
Current tax		1,098	714
Adjustments in respect of prior period current tax		33	(1)
Total current tax		1,131	713
Deferred tax		(60)	(47)
Adjustments in respect of prior period deferred tax		(3)	27
Effects of changes in tax rate		(194)	1
Total deferred tax	18	(257)	(19)
Taxation		874	694
Tax on items charged to equity			
Deferred tax on actuarial gains on retirement benefit liabilities		(1,488)	560
Deferred tax on share options		135	(225)
Income tax charged to OCI		77	214
The tax for the period is higher (2015: lower) than the standard rate of corporation tax			
in the UK of 20% (2015: 21%). The differences are explained below:			
		2016	2015
		£'000	£'000
Profit before tax		3,868	2,575
Profit on ordinary activities multiplied by rate of corporation tax in the UK			
of 20% (2015: 21%)		773	540
Effects of:		,,,,	0.10
Adjustments to tax in respect of prior period		25	26
Effects of other tax rates		(194)	-
Overseas tax		107	158
Expenses not deductible for tax purposes		214	15
Income not taxable		(52)	(46)
Other		1	1
Total tax charge for the period		874	694

#### 6. EARNINGS PER SHARE

number of shares outstanding during the year.

For diluted earnings per share, the weighted average number of ordinary shares in issue is adjusted to assume conversion of all dilutive potential ordinary shares. The Group has one class of dilutive potential ordinary shares - those share options granted to employees where the exercise price is less than the average market price of the company's ordinary shares during the year. Reconciliations of the earnings and weighted average number of shares used in the calculations are set out below.

	Earnings	Weighted average number of shares	2016 Per Share amount	Earnings	Weighted average number of shares	2015 Per Share amount
	£'000	<b>'</b> 000	pence	£'000	<b>'</b> 000	pence
Basic EPS						
Earnings attributable to ordinary shareholders Effect of dilutive securities	2,994	9,191	32.6	1,881	9,046	20.8
- Options	-	222	-	-	303	-
Diluted EPS	2,994	9,413	31.8	1,881	9,349	20.1

#### 7. DIVIDENDS

Final paid for the period ended 28 March 2015 / period ended 29 Interim paid for the period ended 2 April 2016/period ended 28

Final dividend payment paid pence per share for the period ended / period ended 29 March 2014

Interim dividend payment paid pence per share for the period end / period ended 28 March 2015

In addition, the directors are proposing a final dividend in respect of the financial period ended 2 April 2016 of 7.1p per share (2015: 6.3p per share) which will absorb an estimated £648,000 (2015: £571,000) of shareholders' funds. If approved by members at the Annual General Meeting, it will be paid on 12 August 2016 to shareholders who are on the register of members at 15 July 2016. There are no tax implications in respect of this proposed dividend.

The proposed dividend is not accounted for until it is formally approved at the Annual General Meeting.

#### Basic earnings per share is calculated by dividing the earnings attributable to ordinary shareholders by the weighted average

	2016 £'000	2015 £'000
9 March 2014	571	508
March 2015	201	199
ed 28 March 2015	6.3p	5.7p
nded 2 April 2016	2.2p	2.2p

#### 8. INTANGIBLE ASSETS

	Group Computer Software £'000	Trade Secrets £'000	Emission Allowances £'000	Total £'000	Company Computer Software £'000	Emission Allowances £'000	Total £'000
Cost							
At 29 March 2015	3,872	307	2,882	7,061	3,764	2,882	6,646
Additions - externally generated	37	-	96	133	30	96	126
At 2 April 2016	3,909	307	2,978	7,194	3,794	2,978	6,772
Aggregate amortisation							
At 28 March 2015	3,685	256	2,823	6,764	3,639	2,823	6,462
Charge for Period	138	34	135	307	121	135	256
At 2 April 2016	3,823	290	2,958	7,071	3,760	2,958	6,718
Net book value at 2 April 2016	86	17	20	123	34	20	54
Net book value at 28 March 201	5 187	51	59	297	125	59	184

	Group Computer Software £'000	Trade Secrets £'000	Emission Allowances £'000	Total £'000	Company Computer Software £'000	Emission Allowances £'000	Total £'000
Cost							
At 29 March 2014	3,852	300	2,715	6,867	3,744	2,715	6,459
Additions - externally generated	20	-	206	226	20	206	226
Disposals	-	-	(39)	(39)	-	(39)	(39)
Effects of movements in							
foreign exchange	-	7	-	7	-	-	-
At 28 March 2015	3,872	307	2,882	7,061	3,764	2,882	6,646
Aggregate amortisation							
At 29 March 2014	3,534	225	2,628	6,387	3,506	2,628	6,134
Charge for Period	151	31	195	377	133	195	328
At 28 March 2015	3,685	256	2,823	6,764	3,639	2,823	6,462
Net book value at 28 March 2015	5 187	51	59	297	125	59	184
Net book value at 29 March 2014	4 318	75	87	480	238	87	325

The computer software capitalised principally relates to the ongoing development of the Group's Enterprise Resource Planning and Financial systems. There is a separate Enterprise Resource Planning system for the Technical Fibre Products Business segment and the remaining amortisation period of this asset at the period end is 5 years.

The trade secrets relate to certain recipes and know how acquired within the TFP division. The remaining amortisation period of the assets at the period end is 1 year.

The Emission Allowances relate to the allowances received through the European Emissions Trading Scheme (EUETS) and are valued at market value at the date of initial recognition. The allocated allowances are held throughout each compliance period and are used to meet the Group's emissions obligations.

## 9. PROPERTY, PLANT AND EQUIPMENT

Freehold land & buildings £'000	Plant & machinery £'000	Total £'000
11,138	77,857	88,995
-	3,954	3,954
(9)	(1,712)	(1,721
-	123	123
11,129	80,222	91,351
6,285	61,003	67,288
256	1,878	2,134
(9)	(1,712)	(1,721
6,532	61,169	67,701
4,597	19,053	23,650
4,853	16,854	21,707
Freehold land & buildings £'000	Plant & machinery £'000	Total £'000
11,085	75,892	86,977
53	2,430	2,483
-	(716)	(716
-	251	251
11,138	77,857	88,995
6,018	59,665	65,683
267	2,054	2,321
		(74.4
-	(716)	(/16
- 6,285	(716) 61,003	
		(716) 67,288 21,707
	£'000 11,138 - (9) - 11,129 6,285 256 (9) 6,532 4,597 4,853 Freehold land & buildings £'000 11,085 53 - 11,138 6,018	£'000 £'000   11,138 77,857   - 3,954   (9) (1,712)   - 123   11,129 80,222   6,285 61,003   256 1,878   (9) (1,712)   6,532 61,169   4,597 19,053   4,853 16,854   Freehold land & buildings £'000 Plant & machinery £'000   11,085 75,892   53 2,430   - (716)   - 251   11,138 77,857   6,018 59,665

## Assets held under finance leases, capitalised and included in tangible fixed assets:

B/f NBV Additions in period Reclassification to assets owned Depreciation in period Net book value

2016 £'000	Group 2015 £'000	2016 £'000	Company 2015 £'000
5,031	5,828	373	811
30	-	-	-
(62)	(402)	-	(402)
(381)	(395)	(23)	(36)
4,618	5,031	350	373

#### 9. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Company			
	Freehold land & buildings	Plant & machinery	Total
	£'000	£'000	£'000
Cost			
Brought forward at 28 March 2015	1,663	1,985	3,648
Additions at cost	-	125	125
Disposals	-	(7)	(7)
At 2 April 2016	1,663	2,103	3,766
Accumulated Depreciation			
Brought forward at 28 March 2015	393	1,552	1,945
Charge for Period	30	46	76
Disposals	-	(7)	(7)
At 2 April 2016	423	1,591	2,014
Net book value at 2 April 2016	1,240	512	1,752
Net book value at 28 March 2015	1,270	433	1,703

	Freehold land & buildings £'000	Plant & machinery £'000	Total £'000
Cost			
Brought forward at 29 March 2014	1,610	2,675	4,285
Transfers	-	(473)	(473)
Additions at cost	53	28	81
Disposals	-	(245)	(245)
At 28 March 2015	1,663	1,985	3,648
Accumulated Depreciation			
Brought forward at 29 March 2014	360	1,804	2,164
Charge for Period	33	71	104
Transfers	-	(77)	(77)
Disposals	-	(246)	(246)
At 28 March 2015	393	1,552	1,945
Net book value at 28 March 2015	1,270	433	1,703
Net book value at 29 March 2014	1,250	871	2,121

#### **10. INVESTMENTS**

Investments in subsidiary undertakings:

At 2 April 2016 and 28 March 2015			7,350 7,350
Investments in subsidiary undertakings are stated	l at cost. A lis	st of principal subsidi	ary undertakings is given below:
i	Country of ncorporation	% holding (of ordinary shares)	Nature of business
James Cropper Speciality Papers Limited	England	100	Manufacture of specialist paper and boards
James Cropper (Guanghzou) Trading Co Limited	d China	100	Sales and marketing organisation
James Cropper Converting Limited	England	100	Paper converter
James Cropper 3D Products Limited	England	100	Manufacturer of moulded fibre products
Technical Fibre Products Limited	England	100	Manufacture of advanced materials
Tech Fibers Inc	USA	100	Holding Company
Technical Fibre Products Inc	USA	100	Sales and marketing organisation
Metal Coated Fibers Inc	USA	100	Manufacturer of metal coated carbon fibres
Electro Fiber Technologies LLC	USA	100	Manufacturer of metal coated fibres
James Cropper EBT Limited	England	100	Trustee of an employee benefit trust
Melmore Limited	England	100	Dormant company
Papermilldirect.com Limited	England	100	Dormant company
The Paper Mill Shop Company Limited	England	100	Dormant company

#### **11. INVENTORIES**

2016 £'000	2015 £'000
7,479	7,592
2,004	1,382
4,619	4,115
14,102	13,089
	2,004 4,619

Inventories are stated after a provision for impairment of £232,000 (2015: £46,000). The cost of inventories recognised as expenses and included in cost of sales for the year ended 2 April 2016 was £63,446,000 (2015: £67,292,000). The Company does not have inventories.

#### **12. TRADE AND OTHER RECEIVABLES**

Trade receivables	
Less: Provision for impairment of receivables	
Trade receivables - net	
Amounts owed by group undertakings	
Other receivables	
Prepayments	

Management believe there is no further credit risk provision required in excess of normal provision for doubtful receivables.

	Group	Co	mpany
2016 £'000	2015 £'000	2016 £'000	2015 £'000
-	-	7,350	7,350

2016 £'000	Group 2015 £'000	C 2016 £'000	ompany 2015 £'000
14,956	14,610	-	-
(80)	(68)	-	-
14,876	14,542	-	-
-	-	36,005	30,704
3,024	262	2,270	262
1,695	913	517	433
19,595	15,717	38,792	31,399

#### **13. TRADE AND OTHER PAYABLES**

	Group		С	ompany
	2016 £'000	2015 £'000	2016 £'000	2015 £'000
Trade payables	3,807	5,795	1,126	2,079
Amounts owed to group undertakings	-	-	11,739	10,355
Other tax and social security payable	525	458	133	116
Other payables	3,501	287	3,495	268
Accruals	7,234	5,905	1,582	1,092
	15,067	12,445	18,075	13,910

#### **14. OTHER FINANCIAL LIABILITIES**

14. OTHER FINANCIAL LIABILITIES		Group	
	2016	2015	
	£'000	£'000	
Interest rate swap	-	-	

There were no interest rate swaps during the year.

The gain arising in the Income Statement on fair value hedging instruments was £nil (2015: £11,000).

#### **15. BORROWINGS**

15. BORROWINGS		Group		Co	Company	
		2016	2015	2016	2015	
	Note	£'000	£'000	£'000	£'000	
Current						
Bank loans and overdrafts due within one year or o	n demand:					
Unsecured bank loans		3,042	1,825	-	1,070	
Secured finance lease		844	895	74	69	
	16.3	3,886	2,720	74	1,139	
Non-current loans:						
Unsecured bank loans		4,708	3,375	4,000	930	
Secured finance lease		1,897	2,731	94	174	
	16.3	6,605	6,106	4,094	1,104	

Bank loans bear interest at rates between 1% and 4.5% above UK bank base rates.

The future minimum lease payments under finance leases held, together with the value of principal are as follows:

	Minimum lease payments	Interest	Principal	Minimum lease payments	Interest	Principal
	2016	2016	2016	2015	2015	2015
	£'000	£'000	£'000	£'000	£'000	£'000
Group						
Within one year	939	95	844	1,027	132	895
Greater than one year and						
less than five years	1,995	98	1,897	2,919	188	2,731
Company						
Within one year	84	10	74	84	15	69
Greater than one year and						
less than five years	98	4	94	189	15	174

### **16. FINANCIAL INSTRUMENTS AND RISK**

The Group has exposure to the following risks from its use of financial instruments:

• Credit risk • Liquidity risk • Currency risk • Interest rate risk

This note presents information about the fair value of the Group's financial instruments, the Group's exposure to each of the risks noted and the Group's objectives, policies and processes for measuring and managing risk. The Board has overall responsibility of the risk management strategy and coordinates activity across the Group. This responsibility is discussed further in the Director's report.

Exposure to the financial risks noted, arise in the normal course of the Group's business.

#### **16.1 CATEGORIES OF NON-DERIVATIVE FINANCIAL ASSETS AND LIABILITIES** AND FAIR VALUES

The fair values of the financial assets and liabilities of the Group together with their book values are as follows:

Group		Book Value	Fair Value	Book Value	Fair Value
		2016	2016	2015	2015
	Note	£'000	£'000	£'000	£'000
Financial assets					
Bank loans and overdrafts due within one year of	r on demand:				
Current					
Trade receivables	12	14,956	14,876	14,610	14,542
Cash and cash equivalents		3,186	3,186	2,721	2,721
		18,142	18,062	17,331	17,263
Financial liabilities					
Current					
Trade payables	13	3,807	3,807	5,795	5,795
Short term borrowings	15	3,886	3,886	2,720	2,720
		7,693	7,693	8,515	8,515
Non-current					
Long term borrowings	15	6,605	6,605	6,106	6,106
Company		Book Value	Fair Value	Book Value	Fair Value
		2016	2016	2015	2015
	Note	£'000	£'000	£'000	£'000
Financial assets					
Current				4.000	1.000
Cash and cash equivalents		642	642	1,903	1,903
		642	642	1,903	1,903
Non-current					
Investments in subsidiary undertakings	10	7,350	7,350	7,350	7,350
Financial liabilities					
Current					
Trade payables	13	1,126	1,126	2,079	2,079
Short term borrowings	15	74	74	1,139	1,139
		1,200	1,200	3,218	3,218
Non-current					
Long term borrowings	15	4,094	4,094	1,104	1,104

The fair values are stated at the reporting date and may be different from the amounts which will be actually paid or received on settlement of the instruments. The fair values are based on book values as the directors do not consider that there is a material difference between the book values and the fair values.

#### 16.2 CREDIT RISK

Credit risk is the risk of financial loss to the Group if a customer or counterparty fails to meet its contractual obligations. Credit risk arising from the Group's normal commercial activities are controlled by individual business units operating in accordance with Group policies and procedures. Exposure to credit risk arises from the potential of a customer defaulting on their invoiced sales. Some of the Group's businesses have credit insurance in place. For un-insured customers, the financial strength and credit worthiness of the customer is assessed from a variety of internal and external information, and specific credit risk controls that match the risk profile of those customers are applied.

Trade receivables recorded by business held at the 2 April 2016 were:	2016 £'000	2015 £'000
JC Speciality Papers	9,946	9,452
JC Converting	1,739	2,117
Technical Fibre Products	3,191	2,973
	14,876	14,542
The Company does not have trade receivables.		
The ageing of trade receivables at the reporting date was:	2016 £'000	2015 £'000
Not past due	12,761	12,473
Past due 0-30 days	1,786	2,104
Past due 31 -60 days	409	33
	14,956	14,610
Less impairment	(80)	(68)
	14,876	14,542

At the end of each reporting period a review of the provision for bad and doubtful debts is performed. It is an assessment of the potential amount of trade debtors which will not be paid by customers after the balance sheet date. This amount is calculated by reference to the age, status and risk of each receivable.

#### Provision for doubtful debts.

Group	2016 £'000	2015 £'000
Balance at start of period	68	79
Created / (released) during the period	162	(11)
Utilised during the period	(150)	-
Balance at end of period	80	68

Included in the outstanding trade receivables balance are debtors with an overdue amount of £2,115,000 (2015: £2,069,000) that the Group has not provided for. The directors believe that these amounts are still considered recoverable from customers for whom there is no recent history of default.

#### 16.3 LIQUIDITY RISK

mix of short, medium and long term borrowings with a number of banks. Short term flexibility is achieved through overdraft in the management of liquidity.

#### Current and non- current financial liabilities

The maturity profile of the carrying amount of the current and non-current financial liabilities, at 2 April 2016, was as follows:

		Finance			Finance	
	D.I.	lease	FF 1	D 1	lease	HT 1
	Debt o 2016	bligations 2016	Total 2016	2015	bligations 2015	Total 2015
Group	£'000	£'000	£'000	£'000	£'000	£'000
In less than one year	3,042	844	3,886	1,825	895	2,720
In more than one year but not more than two years	690	756	1,446	755	843	1,598
In more than two years but not more than five years	4,018	1,141	5,159	2,618	1,888	4,506
In more than five years	-	-	-	2	-	2
	7,750	2,741	10,491	5,200	3,626	8,826

		Finance lease			Finance lease	
Company	Debt of 2016 £'000	bligations 2016 £'000	Total 2016 £'000	Debt o 2015 £'000	bligations 2015 £'000	Total 2015 £'000
In less than one year	-	74	74	1,070	69	1,139
In more than one year but not more than two years	-	80	80	620	74	694
In more than two years but not more than five years	4,000	14	4,014	310	100	410
In more than five years	-	-	-	-	-	-
	4,000	168	4,168	2,000	243	2,243

#### Trade payables

Trade payables at the reporting date was:

Trade payables at the reporting date was	
frade payables at the reporting date was	

Total contractual cash flows

#### Borrowing facilities

The Group has the following undrawn committed borrowing facilities available at 2 April 2016: G

#### Expiring within one year (renewable annually)

The

	Group at 2 April 2016 £'000	Group at 28 March 2015 £'000	Company at 2 April 2016 £'000	Company at 28 March 2015 £'000
September 2015	-	450	-	450
December 2015	-	621	-	-
June 2016	2,123	2,023	-	-
August 2016	-	512	-	-
April 2017	-	800	-	800
December 2017	1,592	-	-	-
March 2018	-	300	-	300
January 2019	-	450	-	450
August 2019	22	28	-	-
November 2019	13	16	-	-
May 2020	4,000	-	4,000	-
	7,750	5,200	4,000	2,000

## Liquidity risk is the risk that the Group will not have sufficient funds to meet liabilities. The Group's policy is to maintain a facilities. In addition, it is the Group's policy to maintain undrawn committed borrowing facilities in order to provide flexibility

	Group	Company	
2016	2015	2016 2015	
£'000	£'000	£'000 £'000	
3,807	5,795	1,126 2,079	-
3,807	5,795	1,126 2,079	

Group at 2 April 2016	Group at 28 March 2015
Floating rate £'000	Floating rate £'000
3,513	4,658

#### **16.4 CURRENCY RISK**

The Group publishes its consolidated financial statements in sterling but also conducts business in foreign currencies. As a result it is subject to foreign currency exchange risk arising from exchange rate movements which will be reflected in the Group's transaction costs or in the underlying foreign currency assets of its foreign operations. The Group has operations in the US. The Group is exposed to foreign exchange risks primarily with respect to US Dollars and the Euro. Where possible, the Group maintains a policy of balancing sales and purchases denominated in foreign currencies. Where an imbalance remains, the group has also entered into certain forward exchange contracts. No material contracts were outstanding at the year end. The management of foreign currency is described in further detail in the Financial Review.

Represented below is the net exposure to foreign currencies, reported in pounds sterling, and arising from all Group activities, as at 2 April 2016.

	USD	Euro	RMB	GBP	Total
	£'000	£'000	£'000	£'000	£'000
Trade Receivables	4,745	2,444	-	7,687	14,876
Cash and cash equivalents	1,220	35	173	1,758	3,186
Trade Payables	(336)	(809)	(3)	(2,659)	(3,807)
Unsecured current loans	(3,033)	-	-	(8)	(3,041)
Finance lease current	-	-	-	(845)	(845)
Unsecured non-current loans	(682)	-	-	(4,026)	(4,708)
Finance lease non-current	-	-	-	(1,897)	(1,897)
Net exposure	1,914	1,670	170	10	3,764

#### At the 28 March 2015 the Group's exposure to foreign

465 (1,209) (747) - (2,409)	15 (494) - -	72	2,169 (4,092) (1,078) (895) (965)	2,721 (5,795) (1,825) (895) (3,374)
(1,209) (747)	(494)	-	(4,092) (1,078)	(5,795) (1,825)
(1,209)	(494)	-	(4,092)	(5,795)
			-	· ·
465	15	72	2,169	2,/21
			2 1 ( 0	0 = 0 (
3,727	2,257	-	8,558	14,542
£'000	£'000	£'000	£'000	Total £'000
	£'000	£'000 £'000	£'000 £'000 £'000	£'000 £'000 £'000 £'000

This represents the net exposure to foreign currencies, reported in pounds Sterling, and arising from all Group activities.

#### At the 2 April 2016 the Company's exposure to foreign currency risk was as follows:

	USD £'000	Euro £'000	GBP £'000	Total £'000
Cash and cash equivalents	40	21	581	642
Trade Payables	(2)	(2)	(1,122)	(1,126)
Unsecured current loans	-	-	-	-
Finance lease current	-	-	(74)	(74)
Unsecured non-current loans	-	-	(4,000)	(4,000)
Finance lease non-current	-	-	(94)	(94)
Net exposure	38	19	(4,709)	(4,652)

At the 28 March 2015 the Company's exposure to foreign new risk was as follows

Net exposure	2	2	(2,423)	(2,419)
Finance lease non-current	-	-	(174)	(174)
Unsecured non-current loans	-	-	(930)	(930)
Finance lease current	-	-	(69)	(69)
Unsecured current loans	-	-	(1,070)	(1,070)
Trade Payables	-	(3)	(2,076)	(2,079)
Cash and cash equivalents	2	5	1,896	1,903
	£'000	£'000	£'000	10ta1 £'000

USD

Furo

CRP

Total

impact on equity and profit by the amounts shown below.

Group		Equity £'000	SCI £'000	Company		Equity £'000	SCI £'000
2 April 2016	USD	(19)	(44)	2 April 2016	USD	-	-
2 April 2016	Euro	(17)	(16)	2 April 2016	Euro	-	-
28 March 2015	USD	Nil	(25)	28 March 2015	USD	Nil	Nil
28 March 2015	Euro	(18)	(17)	28 March 2015	Euro	Nil	Nil

This sensitivity analysis is indicative only and it should be noted that the Group's exposure to such market rate changes is continually changing. The calculations assume all other variables, in particular interest rates, remain constant.

#### **16.5 INTEREST RATE RISK**

Interest rate risk derives from the Group's exposure to changes in value of an asset or liability or future cash flow through changes in interest rates. The group finances its operations through a mixture of retained profits and bank borrowings. The group borrows in the desired currencies at fixed or floating rates of interest. As part of the Group's interest rate management strategy the Company entered into an interest rate swap which matured in January 2015. No interest rate swaps were outstanding at the year end. The net exposure to interest rates at the Statement of Financial Position date can be summarised as follows:

The net exposure to interest rates at the balance sheet date can be summarised as follows:

	Group 2016 £'000	Group 2015 £'000	Company 2016 £'000	Company 2015 £'000
Interest bearing liabilities - floating				
Borrowings	7,714	5,157	4,000	2,000
Finance lease	1,846	2,327	-	-
-	9,560	7,484	4,000	2,000
Interest bearing liabilities - fixed -				
Borrowings	35	42	-	-
Finance lease	896	1,299	168	243
-	931	1,342	168	243
Interest bearing liabilities	10,491	18,826	4,168	2,243

The effective interest rates at the balance sheet date were as follows:

Bank overdraft	
Borrowings	

The sensitivity analysis below assumes a 100 basis point change in interest rates from their levels at the reporting date, with all other variables held constant. A 1% rise in interest rates would result in an additional £75,000 for the Group and £20,000 for the Company in interest expense being incurred per year. The impact of a decrease in rates would be an identical reduction in the annual charge.

2 April 2016 28 March 2015

#### A one percent strengthening of the pound against the Euro and the US Dollar at 2 April 2016 would have had the following

2016 %	2015 %
1.5	1.5
3.7	3.9

Group Compa SCI S £'000 £'0	SCI £'000
<b>96</b> 75	
75	75

#### **17. RETIREMENT BENEFITS**

The Group operates a number of pension schemes. Two of these schemes, the James Cropper PLC Works Pension Plan ("Works Scheme") and the James Cropper PLC Pension Scheme ("Staff Scheme") are funded schemes of the defined benefit type. The Group also operates a defined contribution scheme and makes contributions to personal pension plans for its employees in the USA.

Pension costs for the defined contribution scheme and personal pension contributions are as follows:

Group	2016 £'000	2015 £'000
Defined contribution schemes	508	286
Personal Pension contributions	29	25

Other pension costs totalled £265,000 (2015: £226,000) and represent life assurance charges and government pension protection fund levies.

#### Defined benefit plans

As from 1 April 2011 active members' benefits have been reduced such that future increases in pensionable salaries are restricted to RPI up to a maximum of 2% per annum. Thus the Staff and Works Schemes will remain defined benefit schemes but they will no longer be "final salary" schemes. The most recent actuarial valuations of the Staff Scheme and the Works Scheme have been updated to 2 April 2016 by qualified independent actuaries. The major assumptions used by the actuary for each scheme were as noted below. The expected return on plan assets is calculated by using a weighted average across each category of asset:

	Staff Scheme		Works Scheme	
	2016	2015	2016	2015
	%	%	%	%
Inflation assumption	2.90	3.0	2.90	3.0
Rate of increase in pensionable salaries	1.90	2.0	1.90	2.0
Discount rate	3.55	3.3	3.55	3.3
Allowance for pension in payment increases of RPI				
or 5% p.a. if less (subject to minimum of 3% p.a)	3.30	3.4	3.30	3.4
Allowance for revaluation of deferred pensions of CPI or 5% p.a if less				
on the Staff scheme or RPI or 2.5% p.a. if less on the Works scheme	1.90	2.0	1.90	2.0

In respect of mortality for the Works members the assumptions adopted at 2 April 2016 are 145% of the SAPS "S1" series table, with future improvements in line with the CMI core 2015 projection model with long-term trend improvements of 1.25% pa. For the Staff members the SAPs "S1" series table with a 95% rating has been used, with future improvements in line with the CMI core 2015 projection model with long term trend improvements of 1.25% pa. The different tables and methods applied to each Scheme reflect the different characteristics of the members within these Schemes. The long-term expected rate of return on cash is determined by reference to bank base rates at the SFP dates. The long-term expected return on bonds is determined by reference to UK long dated government and corporate bond yields at the SFP date. The long-term expected rate of return on equities is based on the rate of return on bonds with an allowance for out-performance.

The amounts recognised in the Statement of Financial Position are determined as follows:

	2016 £'000	2015 £'000	2014 £'000	2013 £'000	2012 £'000
Present value of scheme liabilities	(102,141)	(106,788)	(85,482)	(85,112)	(78,005)
Fair value of plan assets	94,271	92,346	73,842	74,759	70,307
Net liability recognised in the SFP	(7,870)	(14,442)	(11,640)	(10,353)	(7,698)

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The fair value of the plan assets comprises the following categories				
of asset in the stated proportions:	Staff	Scheme	Works	s Scheme
* *	2016	2015	2016	2015
	%	%	%	%
Equities	62	64	73	74
Bonds	-	-	-	-
Annuities	4	4	-	-
Cash	1	1	1	1
Corporate Bonds	-	-	-	-
Real Liability Strategy	9	9	4	4
Nominal Liability Strategy	25	22	23	23
The pension plan assets do not include any investments in the shares of the Company (2	2015: nil) <b>.</b>			
The amounts recognised in the Statement of Comprehensive Income are as follows:			2016	2015
			£'000	£'000
Total included within employee benefit costs - current service cost			1,363	979
Expected return on plan assets			(3,042)	(3,309)
Interest on pension scheme liabilities			3,508	3,810
Total included within interest			466	501
Total			1,829	1,480
Analysis of the movement in the Statement of Financial Position liability:				
Marysis of the movement in the statement of I mancial I osition naointy.			2016	2015
			£'000	£'000
At 28 March 2015 / 29 March 2014			(14,442)	(11,640)
Total expense as above			(1,829)	(1,480)
Contributions paid			1,847	1,922
Actuarial losses recognised in SCI			6,554	(3,244)
At 2 April 2016 / 28 March 2015			(7,870)	(14,442)

At 2 April 2016 / 28 March 2015	
Actuarial losses recognised in SCI	
Contributions paid	
Total expense as above	
At 28 March 2015 / 29 March 2014	

The actual return on plan assets was £2,418,000 (2015: £18,900,000). The Company expects to pay £835,000 (2015: £928,000) in contributions to the Staff Scheme and £1,055,000 (2015: £1,137,000) in contributions to the Works Scheme in the next financial period.

The cumulative amount of losses recognised in the Statement of Comprehensive Income, since the adoption of IAS 19, are £8,689,000 (2015: £15,243,000).

	Works Scheme		Staf	Staff Scheme		Works Scheme		Staff Scheme	
	2016 Assets	2016 DBO	2016 Assets	2016 DBO	2015 Assets	2015 DBO	2015 Assets	2015 DBO	
At 28 March 2015 / 29 March 2014	47,075	(58,443)	45,271	(48,345)	37,604	(46,018)	36,238	(39,464)	
Expected return on assets	1,552	-	1,490	-	1,686	-	1,623	-	
Current service costs	(104)	(754)	(33)	(472)	-	(568)	-	(411)	
Benefits paid	(1,466)	1,466	(1,228)	1,228	(1,407)	1,407	(1,397)	1,397	
Contributions by plan participants	329	(329)	162	(162)	317	(317)	168	(168)	
Employer contributions	1,025	-	822	-	1,044	-	879	-	
Interest cost	-	(1,922)	-	(1,586)	-	(2,053)	-	(1,757)	
Actuarial (losses)/gains	(485)	4,216	(139)	2,962	7,831	(10,894)	7,760	(7,942)	
At 2 April 2016 / 28 March 2015	47,926	(55,766)	46,345	(46,375)	47,075	(58,443)	45,271	(48,345)	
Experience adjustments				2016	2015	2014	2013	2012	
				£'000	£'000	£'000	£'000	£'000	
Arising on plan assets				(624)	15,591	(3,830)	1,855	(1,759)	
Percentage of scheme assets				(0.66%)	16.88%	(5.19%)	2.48%	(2.50%)	
Arising on plan liabilities				7,178	(18,836)	2,621	(143)	-	
Percentage of scheme liabilities				7.03%	(17.64%)	3.07%	(0.17%)	-	

	Works Scheme		Staf	Staff Scheme		Works Scheme		Staff Scheme	
	2016 Assets	2016 DBO	2016 Assets	2016 DBO	2015 Assets	2015 DBO	2015 Assets	2015 DBO	
At 28 March 2015 / 29 March 2014	47,075	(58,443)	45,271	(48,345)	37,604	(46,018)	36,238	(39,464)	
Expected return on assets	1,552	-	1,490	-	1,686	-	1,623	-	
Current service costs	(104)	(754)	(33)	(472)	-	(568)	-	(411)	
Benefits paid	(1,466)	1,466	(1,228)	1,228	(1,407)	1,407	(1,397)	1,397	
Contributions by plan participants	329	(329)	162	(162)	317	(317)	168	(168)	
Employer contributions	1,025	-	822	-	1,044	-	879	-	
Interest cost	-	(1,922)	-	(1,586)	-	(2,053)	-	(1,757)	
Actuarial (losses)/gains	(485)	4,216	(139)	2,962	7,831	(10,894)	7,760	(7,942)	
At 2 April 2016 / 28 March 2015	47,926	(55,766)	46,345	(46,375)	47,075	(58,443)	45,271	(48,345)	
Experience adjustments				2016	2015	2014	2013	2012	
				£'000	£'000	£'000	£'000	£'000	
Arising on plan assets				(624)	15,591	(3,830)	1,855	(1,759)	
Percentage of scheme assets				(0.66%)	16.88%	(5.19%)	2.48%	(2.50%)	
Arising on plan liabilities				7,178	(18,836)	2,621	(143)	-	
Percentage of scheme liabilities				7.03%	(17.64%)	3.07%	(0.17%)	-	

#### **18. DEFERRED TAXATION**

The movement on the deferred tax account is shown below:

		Group	Co	mpany
	2016	2015	2016	2015
	£'000	£'000	£'000	£'000
At 28 March 2015 / 29 March 2014	1,174	820	2,878	2,552
Deferred tax on actuarial gains on retirement liabilities	(1,488)	560	(1,488)	560
Deferred tax on share options	135	(225)	135	(60)
SCI credit / (charge)	257	19	84	(174)
At 2 April 2016/28 March 2015	78	1,174	1,609	2,878

Deferred tax assets have been recognised in respect of all temporary differences giving rise to deferred tax assets because it is probable that these assets will be recovered. No deferred tax is recognised on the un-remitted earnings of overseas subsidiaries. Based on the combined distributable reserves in the US Companies of £2,888,000 (2015: £2,268,000), tax at 20% of £578,000 could be receivable, before any application for double tax relief, which could be expected to reduce the UK liability to nil.

Deferred tax liabilities	Accelerated capital allowances £'000	Other £'000	Total £'000
At 28 March 2015	(1,933)	219	(1,714)
SCI credit	147	93	240
Deferred tax on share options	-	135	135
At 2 April 2016	(1,786)	447	(1,339)
Deferred tax assets		Pension £'000	Total £'000
At 28 March 2015		2,888	2,888
SCI Credit		17	17
Deferred tax on actuarial gains on retirement liabilities		(1,488)	(1,488)
At 2 April 2016		1,417	1,417
			Total £'000
Net deferred tax asset			78

#### **19. CALLED UP EQUITY SHARE CAPITAL**

Group and Company	
	2016
Authorised	£'000
10,000,000 (2015:10,000,000) ordinary shares of 25p each	2,500

Issued and fully paid	Number of ordinary shares	£'000
At 28 March 2015	9,166,766	2,292
Issued during the period	59,076	14
At 2 April 2016	9,225,842	2,306

#### Potential issue of ordinary shares

Under the Group's long-term incentive plan for executive directors and senior executives, such individuals hold rights over ordinary shares that may result in the issue of up to 172,211 ordinary shares of 25p by 2018 (2015: 173,999 ordinary shares of 25p by 2017). There were 40,594 share options exercised in the period (2015: nil). Further information on directors share options can be seen in the Directors Remuneration Report.

The Save As You Earn (SAYE) schemes were introduced in September 2013 and run for either a three or five year period. Options were valued using a Black-Scholes option pricing model. The fair value per option and assumptions used in the calculation are as follows: -

	Sept '13 3 year scheme	Sept '13 5 year scheme
Fair value per option	57p	71p
Date of grant	1 September 2013	1 September 2013
Exercise Price	199.52p	199.52p
Market Price at date of grant	313.5p	313.5p
Volatility	26%	26%
Net dividend yield	2%	2%
Term of option	3.25 years	5.25 years
Risk free rate of interest	0.8%	1.5%

During the period 43,076 options were exercised (2015: 195,616 options were exercised).

#### 20. EMPLOYEES AND DIRECTORS

Staff costs during the period

Wages and salaries	
Social Security costs	
Pension costs	

The average monthly number of people (including executive directors) employed in the Group during the year, analysed by division was as follows:

James Cropper Paper Products Technical Fibre Products James Cropper plc

#### 21. COMMITMENTS UNDER OPERATING LEASES

Group

2015 £'000

2,500

Commitments under non-cancellable operating leases expiring Within one year Later than one year and less than five years After five years

		Group		Company
	2016	2015	2016	2015
Note	£'000	£'000	£'000	£'000
	21,105	19,403	3,550	3,322
	1,886	1,688	317	271
17	2,164	1,516	1,033	451
	25,155	22,607	4,900	4,044

Full Time E	2015	H	leadcount
2016		2016	2015
Number		Number	Number
362	358	372	359
99	92	101	92
57	57	73	75
518	507	546	526

	2016 Property £'000	2016 Plant & Machinery £'000	2015 Property £'000	2015 Plant & Machinery £'000
ıg:				
	10	-	26	-
	313	524	391	501
	1,724	-	1,185	-
	2,047	524	1,602	501

#### 21. COMMITMENTS UNDER OPERATING LEASES (CONTINUED)

Company	2016	2016 Plant &	2015	2015 Plant &
	Property £'000	Machinery £'000	Property £'000	Machinery £'000
Commitments under non-cancellable operating leases expiring:				
Within one year	-	-	-	-
Later than one year and less than five years	291	524	391	501
After five years	665	-	-	-
	956	524	391	501
22. CAPITAL COMMITMENTS				
		Group		Company
	2016	2015	2016	2015
	£'000	£'000	£'000	£'000
Contracts placed for future capital expenditure not				
provided in the financial statements.	1,270	1,791	12	33

#### 23. CONTINGENT LIABILITIES

There were no contingent liabilities at the period end for the group. The Company is included in a cross guarantee between itself and its subsidiaries.

#### 24. RELATED PARTY TRANSACTIONS

Group

The Group has taken advantage of the exemption not to disclose intra-group transactions that are eliminated on consolidation.

#### Company

The Company pays £40,000 (2015: £40,000) annually to Sir James Cropper for the use of reservoirs to supply water to the factory premises. The contract is based on a twenty year repairing lease with rent reviews every five years. The rent is negotiated through independent advisers representing each party. The Company paid £918 (2015: £45,550) to Ellergreen Hydro, a company in which M A J Cropper is Managing Director, in the period for a maintenance project. The Company paid £16,407 (2015: £23,909) to Ellergreen Estate (trading name of the J A Cropper (1989) Settlement), a trust of which M A J Cropper is a beneficiary, for imports of electricity from the hydro-electric plant owned and operated by the Trust. The company has rented the roof space of one of the buildings to Burneside Community Energy Ltd, who have installed solar panels. The company is importing the electricity generated by the solar panels and paying Burneside Community Energy Ltd. No financial transactions have arisen in the year. M A J Cropper is a director of Burneside Community Energy Ltd.

The Company also has the following transactions with related entities:

2016	Management charges £'000	Receivable £'000	Loans and net intercompany funding £'000
James Cropper Speciality Papers Limited	4,143	1,333	5,143
James Cropper Converting Limited	656	71	9,184
Technical Fibre Products Limited	942	1,377	5,641
James Cropper 3D Products Limited	-	151	1,022
James Cropper EBT Limited	-	-	343
	5,741	2,932	21,333
2015	Management charges £'000	Receivable £'000	Loans and net intercompany funding £'000
James Cropper Speciality Papers Limited	4,309	1,746	8,071
James Cropper Converting Limited	763	467	8,997
Technical Fibre Products Limited	896	325	474
James Cropper EBT Limited	-	-	269
	5,968	2,538	17,811

#### 2015 - 2016 SHAREHOLDER INFORMATION

Reporting	
Interim Results announced and sent to	
Ordinary Shareholders	10 November 2015
Final results announced	28 June 2016
Annual Report issued by	5 July 2016

#### Annual General Meeting - at Bryce Institute, Burneside, Kendal, Wednesday 27 July 2016 at 11.00am.

Dividends on Ordinary Shares

Interim dividend paid on 8 January 2016 to Ordinary Shareholders registered on 10 December 2015. Final dividend to be paid on 12 August 2016 to Ordinary Shareholders registered on 15 July 2016.

#### Bankers and Advisers

Bankers Svenska Handelsbanken AB (publ) Barclays Bank plc HSBC Bank plc

Independent Auditor KPMG LLP, Preston

Tax Advisers PriceWaterhouseCoopers LLP, Newcastle upon Tyne

NOMAD & Stockbrokers Stockdale Securities Limited, London

Corporate Lawyers Bond Dickinson, Newcastle upon Tyne DWF LLP, Manchester

Registrars Capita Asset Services, Beckenham

Pension Adviser Willis Towers Watson, Manchester

James Cropper plc

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info@cropper.com

Burneside Mills Kendal, Cumbria LA9 6PZ Great Britain

www.cropper.com

Company Registration No: 30226

127<sup>TH</sup> ANNUAL **GENERAL MEETING** 

AT 11.00AM

THE BRYCE INSTITUTE. BURNESIDE, KENDAL CUMBRIA LA9 6PZ

## NOTICE OF ANNUAL GENERAL MEETING

# **JAMES CROPPER PLC**

## WEDNESDAY 27 JULY 2016

NOTICE IS HEREBY GIVEN that the 127th Annual General Meeting of the Company will be held at The Bryce Institute, Burneside, Kendal, Cumbria LA9 6PZ on Wednesday 27 July 2016 at 11 am to consider and, if thought fit, pass Resolutions 1 to 10 inclusive as ordinary resolutions and Resolution 11 as a special resolution. The Chairman of the Company will act as Chairman of the Meeting other than Resolution 3 which will be chaired by another director of the Company.

#### **Resolution** 1

To receive and consider the statement of accounts and reports of the Directors and the auditors for the 53 weeks ended 2 April 2016.

#### Resolution 2

To declare a final dividend for the year ended 2 April 2016 of 7.1 pence for each Ordinary Share payable on 12 August 2016 to all Ordinary Shareholders on the register of the Company at close of business on 15 July 2016.

#### **Resolution 3**

To re-elect Mark A J Cropper as a director of the Company.

**Resolution** 4

To re-elect Philip I Wild as a director of the Company.

#### **Resolution 5**

To re-elect Martin Thompson as a director of the Company.

**Resolution 6** 

To re-elect James E Sharp as a director of the Company.

#### **Resolution** 7

To reappoint KPMG as auditors of the Company to hold office until the conclusion of the next Annual General Meeting of the Company.

#### **Resolution 8**

To authorise the Directors to determine the remuneration of the auditors of the Company.

#### Resolution 9

To consider and approve the Directors' Remuneration Report for the 53 weeks ended 2 April 2016.

#### Resolution 10

That the directors be and they are hereby generally and unconditionally authorised in accordance with section 551 of the Companies Act 2006 to exercise all the powers of the Company to allot shares in the Company and to grant rights to subscribe for, or to convert any security into, shares in the Company up to an aggregate nominal amount of £193,139 provided that this authority shall expire at the end of the next Annual General Meeting of the Company or, if earlier, 15 months from the date of this Resolution, save that the Company shall be entitled to make offers or agreements before the expiry of such authority which would or might require shares to be allotted or such rights to be granted after such expiry and the directors shall be entitled to allot shares and grant rights pursuant to any such offer or agreement as if this authority had not expired; and all unexercised authorities previously granted to the directors to allot shares and grant rights be and are hereby revoked.

#### Resolution 11

That the directors be and they are hereby empowered pursuant to section 570 and section 573 of the Companies Act 2006 to allot equity securities (within the meaning of section 560 of that Act) for cash pursuant to the authority conferred by Resolution 10 above or by way of a sale of treasury shares as if section 561(1) of that Act did not apply to any such allotment provided that this power shall be limited to:

- (a) the allotment of equity securities in connection with an offer of securities in favour of the holders of Ordinary Shares on the register of members at such record dates as the directors may determine where the equity securities respectively attributable to the interests of the Ordinary Shareholders are proportionate (as nearly as may be practicable) to the respective numbers of Ordinary Shares held by them on any such record dates, subject to such exclusions or other arrangements as the directors may deem necessary or expedient to deal with treasury shares, fractional entitlements or legal or practical problems arising under the laws of any overseas territory or the requirements of any regulatory body or stock exchange or by virtue of Ordinary Shares being represented by depositary receipts or any other matter; and
- (b) the allotment (otherwise than pursuant to sub-paragraph (a) of this Resolution 11) to any person or persons of equity securities up to an aggregate nominal amount of £193,139, and shall expire upon the expiry of the general authority conferred by Resolution 8 above, save that the Company shall be entitled to make offers or agreements before the expiry of such power which would or might require equity securities to be allotted after such expiry and the directors shall be entitled to allot equity securities pursuant to any such offer or agreement as if the power conferred hereby had not expired.

#### BY ORDER OF THE BOARD

#### Jim Aldridge

Company Secretary 5 July 2016 Registered Office: Burneside Mills Kendal Cumbria LA9 6PZ

#### Notes:

#### Proxies

- 1. To be entitled to attend and vote, whether in person or by proxy, at the AGM, members must be registered in the Register of Members of the Company at 6.00 pm on 25 July 2016 (or, if the meeting is adjourned, at 6.00 pm on the date which is two days prior to the adjourned meeting). Changes to entries on the Register of Members after this time shall be disregarded in determining the rights of persons to attend or vote (and the number of votes they may cast) at the AGM or adjourned meeting.
- 2. A member entitled to attend and vote at the meeting convened by the above notice is entitled to appoint another person as his proxy to exercise all or any of his rights to attend and to speak and vote at a meeting of the Company. Any such member may appoint more than one proxy provided that each proxy is appointed to exercise the rights attached to a different share or shares held by such member. You may not appoint more than one proxy to exercise rights attached to any one share. To appoint more than one proxy, please photocopy the form of proxy and indicate in the box next to the proxy's name the number of shares in relation to which he or she is authorised to act as your proxy. Please also indicate by ticking the box provided if the proxy instruction is one of multiple instructions being given. All forms must be signed and should be returned together in the same envelope.
- 3. A proxy need not be a member of the Company. Your proxy could be the Chairman, another director of the Company or another person who has agreed to attend to represent you. Your proxy must vote as you instruct and must attend the meeting for your vote to be counted. Appointing a proxy will not prevent a shareholder from attending in person and voting at the meeting. If you wish your proxy to speak on your behalf at the meeting you will need to appoint your own choice of proxy (not the Chairman of the meeting) and give your instructions directly to that person.
- CREST members and, where applicable, their CREST 8. sponsors or voting service providers should note that EUI does not make available special procedures in CREST for any particular messages. Normal system 4. A form of appointment of proxy is enclosed. Details of timings and limitations will therefore apply in relation how to appoint a proxy are set out in the notes to the to the input of CREST Proxy Instructions. It is the proxy form. If you return more than one valid proxy responsibility of the CREST member concerned to take appointment in respect of the same share for use at the (or, if the CREST member is a CREST personal member same meeting and in respect of the same matter, that or sponsored member or has appointed a voting service received last by the registrar before the latest time for the provider(s), to procure that his CREST sponsor or receipt of proxies shall be treated as replacing or revoking voting service provider(s) take(s)) such action as shall the other or others as regards to that share. be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In 5. The form of proxy includes a vote withheld option. this connection, CREST members and, where applicable, Please note that a vote withheld is not a vote in law and their CREST sponsors or voting service providers are will not be counted in the calculation of the proportion referred, in particular, to those sections of the CREST of votes for and against any particular Resolution. Manual concerning practical limitations of the CREST 6. The appointment of a proxy and the original or duly system and timings.
- certified copy of the power of attorney or other authority (if any) under which it is signed or authenticated should

be deposited with the Company's registrar at the address shown on the proxy form not later than 11.00 am on 25 July 2016 or 48 hours before the time for holding any adjourned meeting. The deadline for receipt of proxy appointments (see above) also applies in relation to amended instructions.

7. CREST members who wish to appoint a proxy or proxies by utilising the CREST electronic proxy appointment service may do so by utilising the procedures described in the CREST Manual on the Euroclear website (www.euroclear.com/CREST). CREST Personal Members or other CREST sponsored members, and those CREST members who have appointed a voting service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf. In order for a proxy appointment made by means of CREST to be valid, the appropriate CREST message (a "CREST Proxy Instruction") must be properly authenticated in accordance with Euroclear UK & Ireland Limited's (EUI) specifications and must contain the information required for such instructions, as described in the CREST Manual. The message regardless of whether it constitutes the appointment of a proxy or an amendment to the instruction given to a previously appointed proxy must, in order to be valid, be transmitted so as to be received by the issuer's agent (ID RA10) by the latest time(s) for receipt of proxy appointments specified in the notice of meeting. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Applications Host) from which the issuer's agent is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST. The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in regulation 35(5)(a) of the Uncertificated Securities Regulations 2001. Notice of Annual General Meeting

#### Corporate representatives

9. A member of the Company which is a corporation may authorise a person or persons to act as its representative(s) at the AGM. In accordance with the provisions of the Companies Act 2006, each such representative may exercise (on behalf of the corporation) the same powers as the corporation could exercise if it were an individual member of the Company, provided that they do not do so in relation to the same shares.

Total Voting Rights

10. As at 9.00 am on the Latest Practicable Date, being the last practicable day prior to the publication of this notice, the Company's issued share capital comprised 9,227,445 Ordinary Shares of 25 pence each. Each ordinary share carries the right to one vote at a general meeting of the Company and, therefore, the total number of voting rights in the Company as at 9.00 am on the Latest Practicable Date, being the last practicable date prior to the publication of this notice is 9,227,445.

#### Directors' contracts

 Copies of the contracts of service for directors and a statement of directors' interests are available for inspection during normal business hours at the registered office of the Company and they may be inspected at the place of the Annual General Meeting for at least 15 minutes prior to the meeting and at the meeting.



#### ANNUAL REPORT PRODUCTION

All the paper used in this report has been made in England by James Cropper PLC.

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#### JAMES CROPPER PLC

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